

# 3. Energy Consumer

13 July 2023, 10am



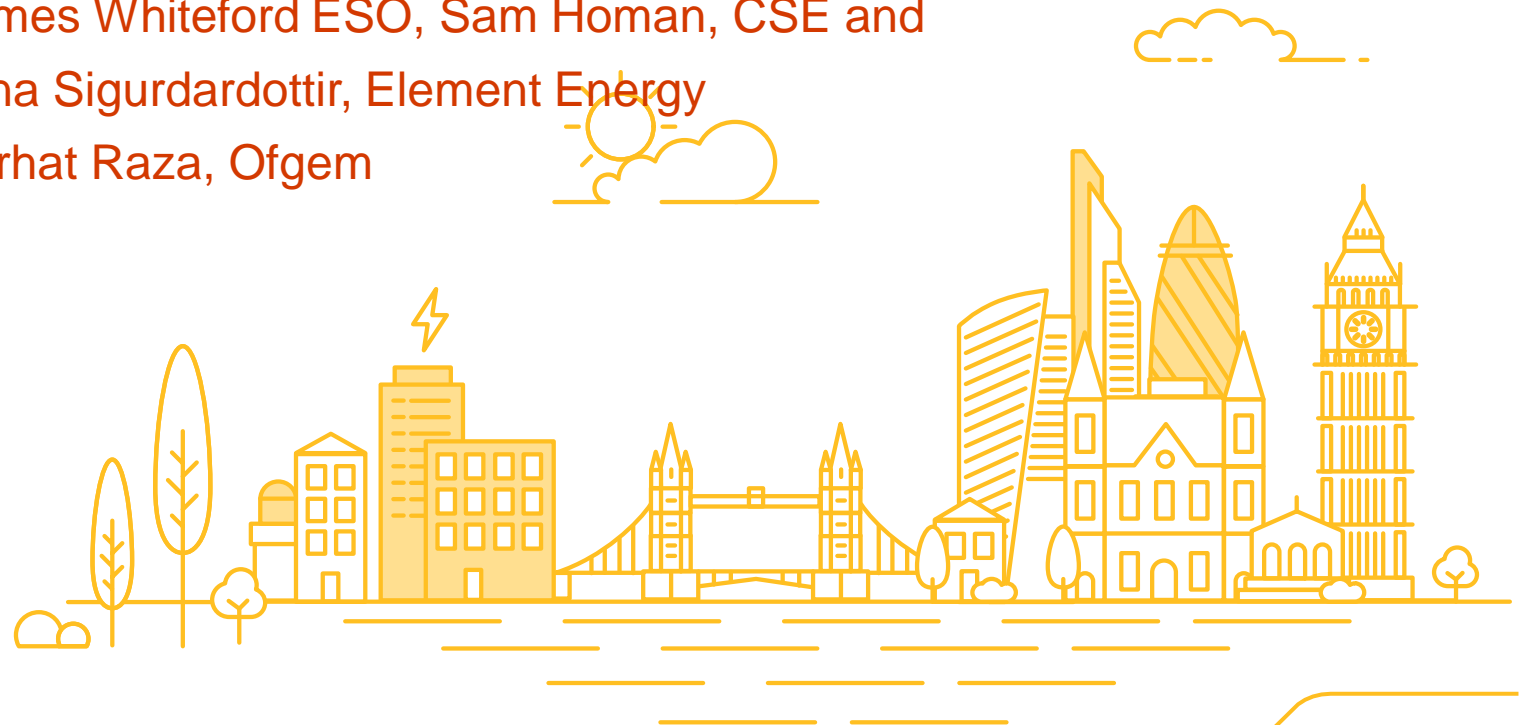
# Energy Consumer

Sli.do #consumer



# Agenda

- 10am Welcome: Lauren Stuchfield
- Key messages: Jasmine Desmond
- Key insights & analysis: Sagar Depala and Archie Corliss
- Guest speakers: James Whiteford ESO, Sam Homan, CSE and Arna Sigurdardottir, Element Energy
- Guest speaker: Farhat Raza, Ofgem
- Break
- Q&A with Sli.do
- Close
- Virtual networking follows





# 1 Key Message Policy and delivery

Measures to reduce uncertainty are needed to ensure the UK delivers a net zero energy system that is affordable and secure.



**Net zero policy**



**Focus on heat**



**Negative emissions**

# 2 Key Message Consumer and digitalisation

Consumer behaviour and digitalisation are pivotal to achieving net zero but easy access to information and the right incentives are critical.



**Empowering change**



**Digitalisation and innovation**



**Energy efficiency**

# 3 Key Message Markets and flexibility

Improved market signals and new distributed flexibility solutions are key to managing a secure, net zero energy system at lowest costs to consumer.



**Distributed flexibility**



**Transport flexibility**



**Locational signals**

# 4 Key Message Infrastructure and whole energy system

Benefits to the whole energy system must be considered to optimise the cost of delivering net zero technology and infrastructure.



**Strategic network investment**



**Connections reform**



**Location of large electricity demands**

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Strategic network investment



Connections reform

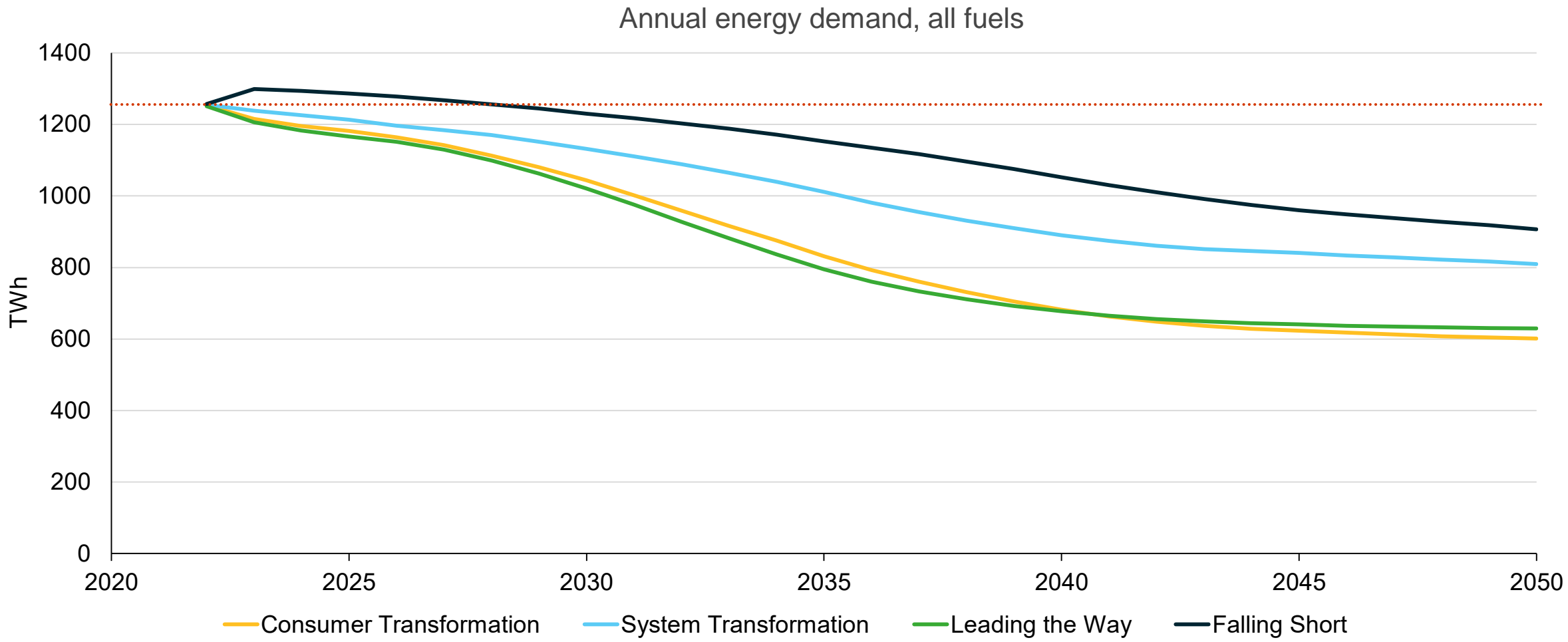


Location of large electricity demands

## Executive summary

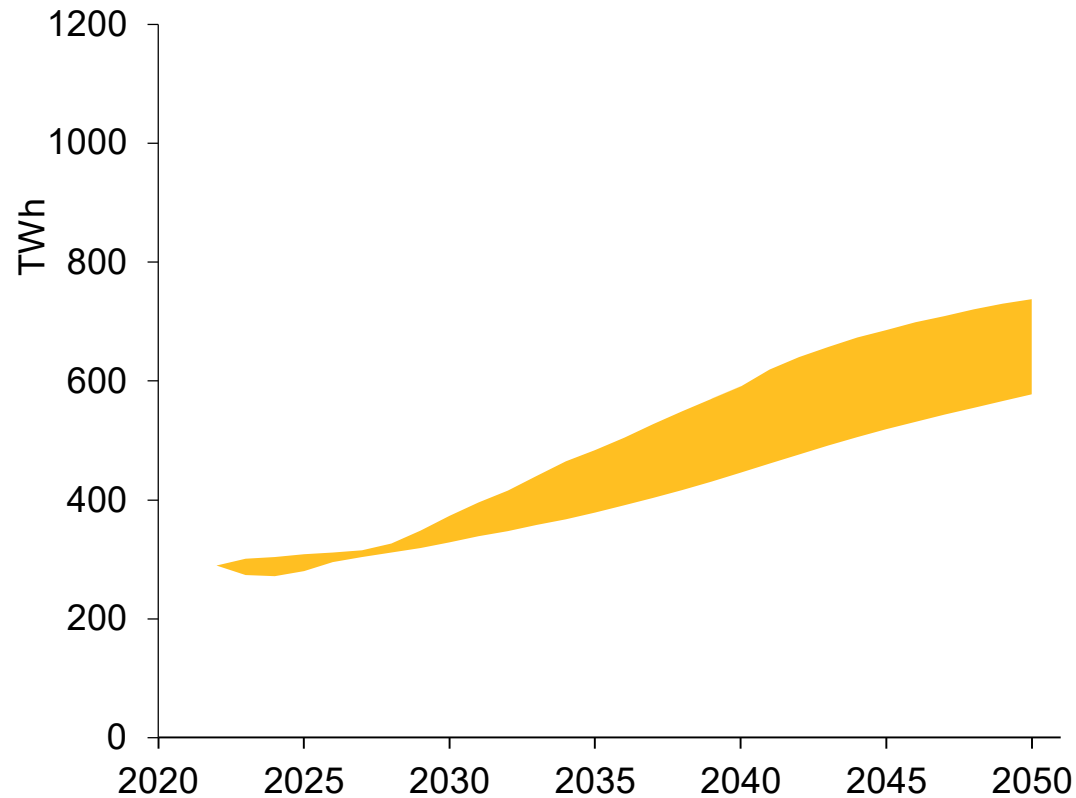
What we've found	The cost of living crisis has suppressed demand, but consumers protect their consumption at peak times
Greatest uncertainty	How we will decarbonise heat and what replaces triad incentives from Industrial flexibility
No regret actions	Improve fabric efficiency, leverage the electrification of transport, enable consumer engagement in demand flexibility
Bottom line	Consumers must be supported through this transition whether that is through better provision of information, financial support, market changes which encourage behaviour change or clear pathways and timings for fuel switching

# By 2030, we'll be using less energy than we are today in all scenarios...

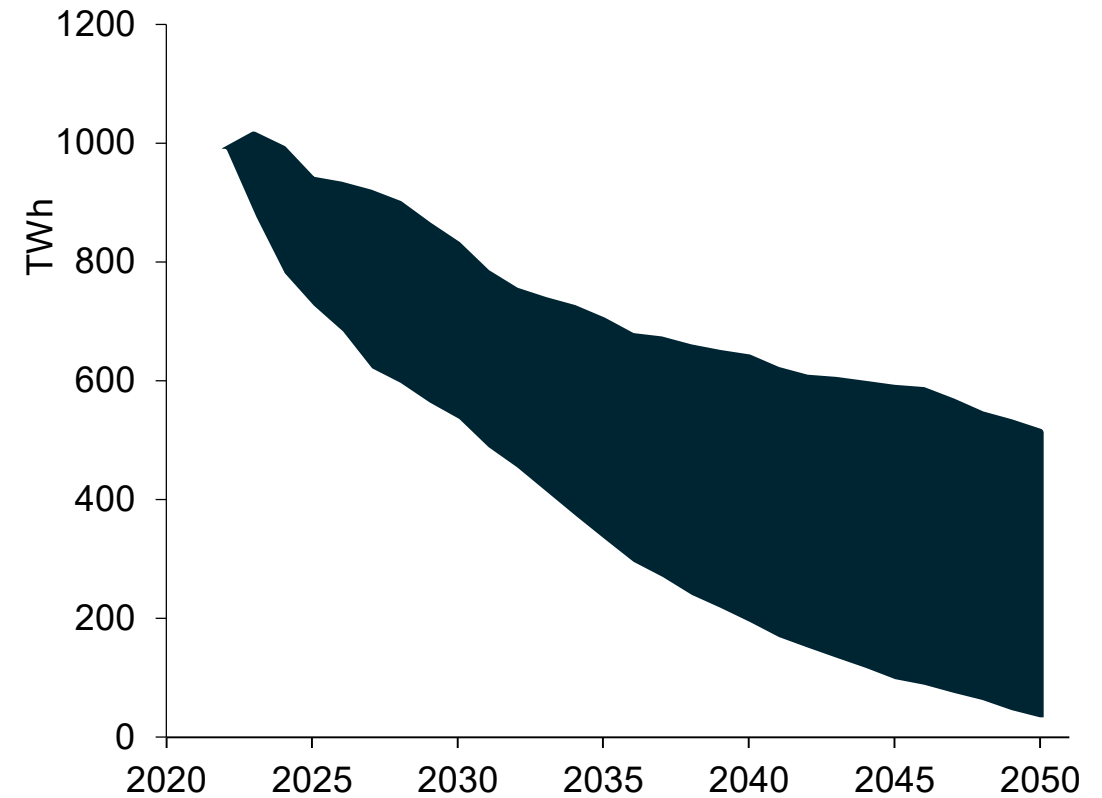


...because of a general shift towards electrification and efficiency

Scenario range: annual electricity supply

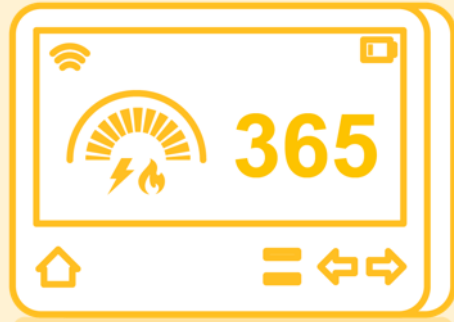


Scenario range: annual natural gas supply





# The cost of living crisis



## Annual demand (TWh)

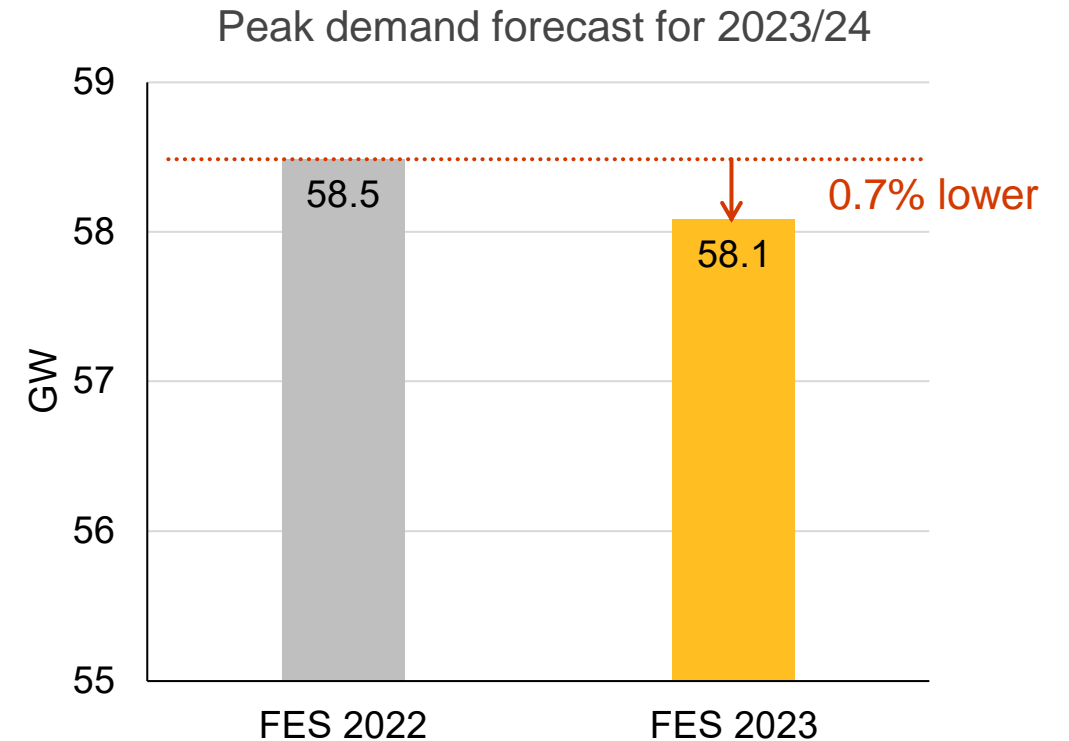
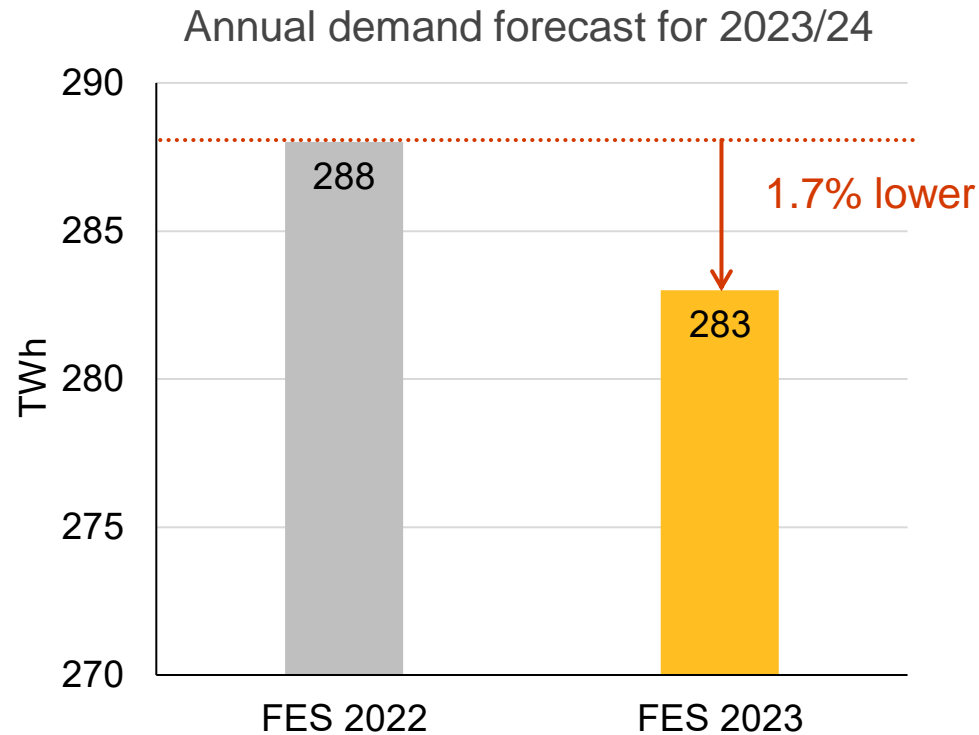
The total amount of energy used through the year



## Peak demand (GW)

The amount of power needed to meet demand when it is at its highest

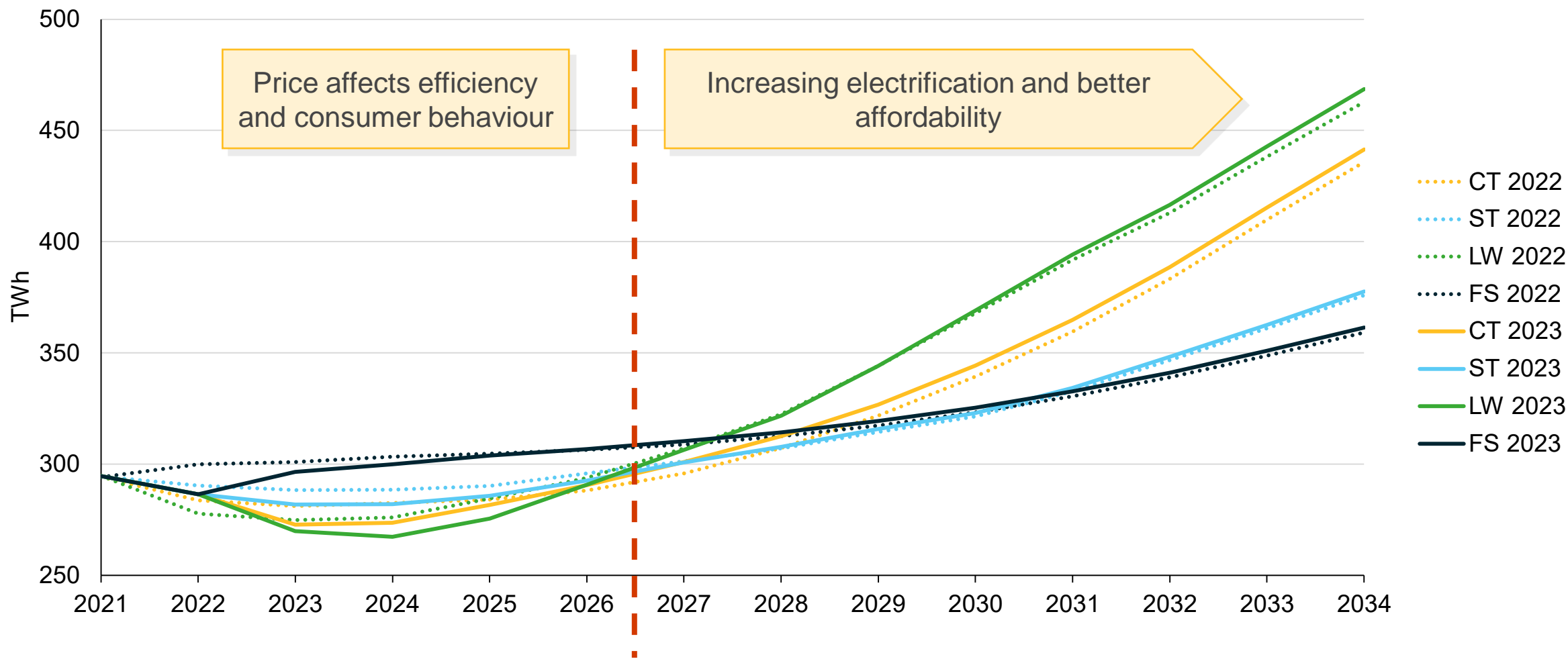
# Consumers are trying to save money, but are protecting the demand which matters most to them



**Insight** Financial incentives should be combined with efficiency and flexible technology to increase their effectiveness at reducing peak demand

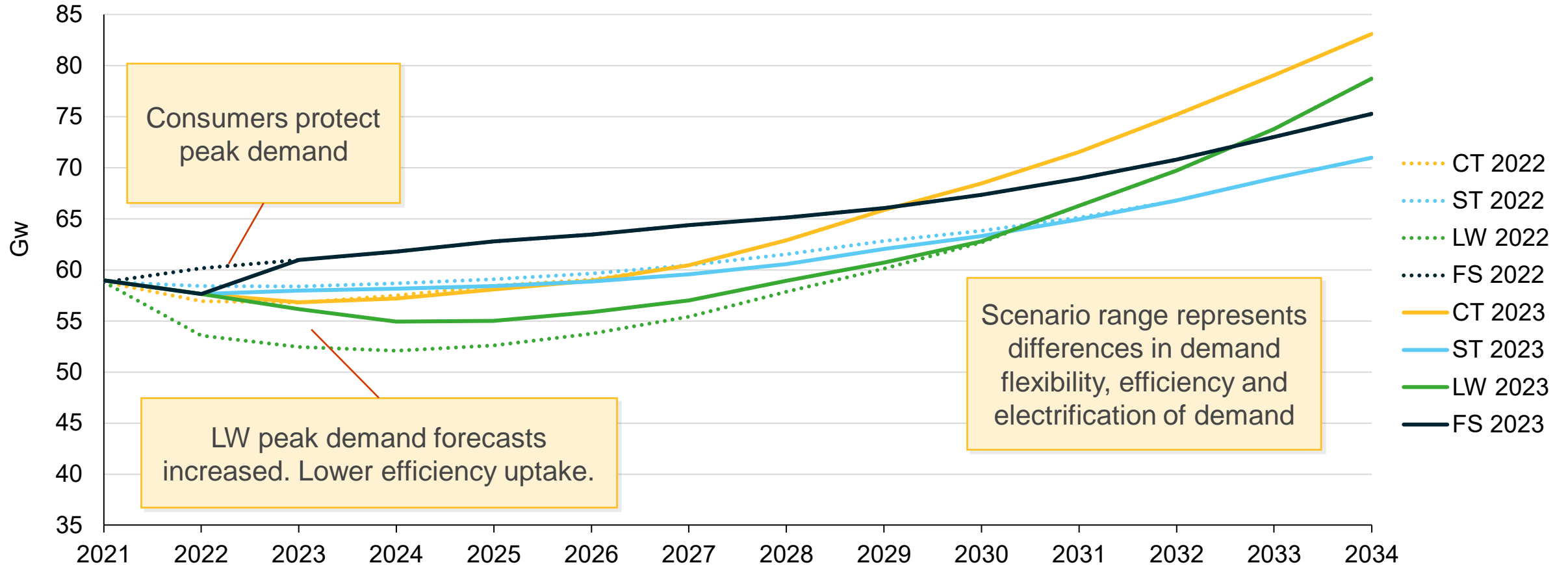
# The cost of living crisis suppresses annual electricity demand between now and 2027

### Underlying Annual Electricity Demand in FES 2022 vs. FES 2023



# Consumers are less likely to reduce peak demand. Our forecast *increased* in Leading the Way.

### Underlying Peak ACS Demand in FES 2022 vs. FES 2023



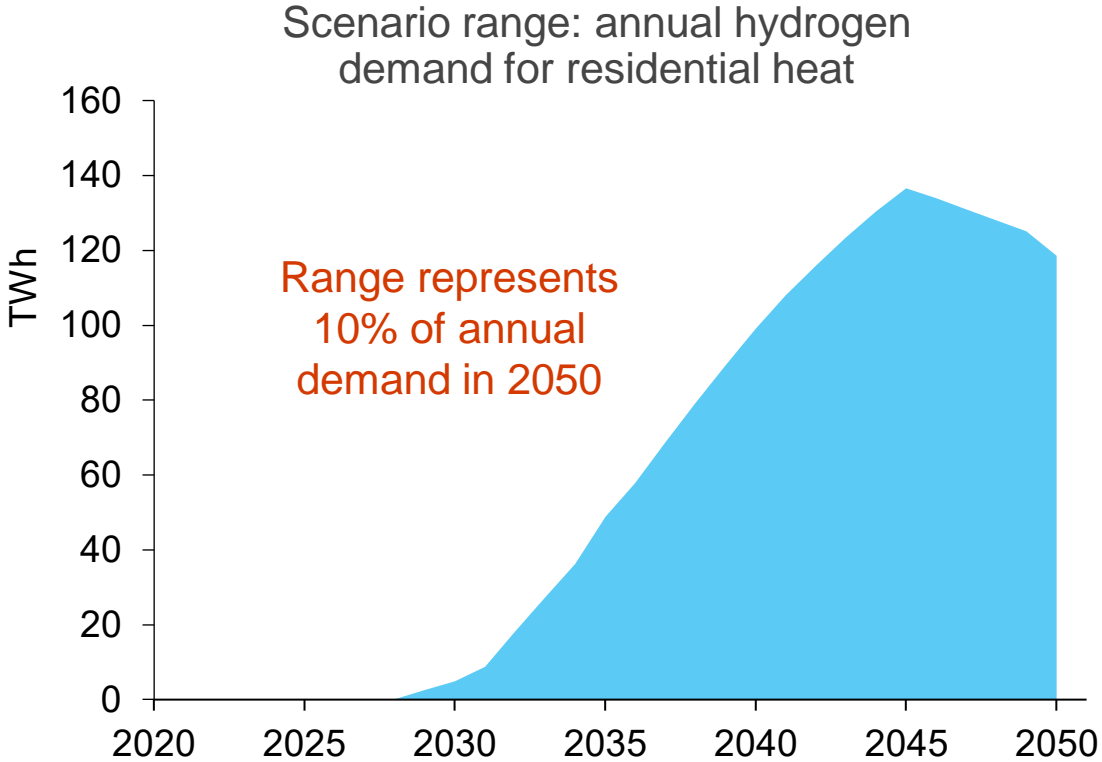
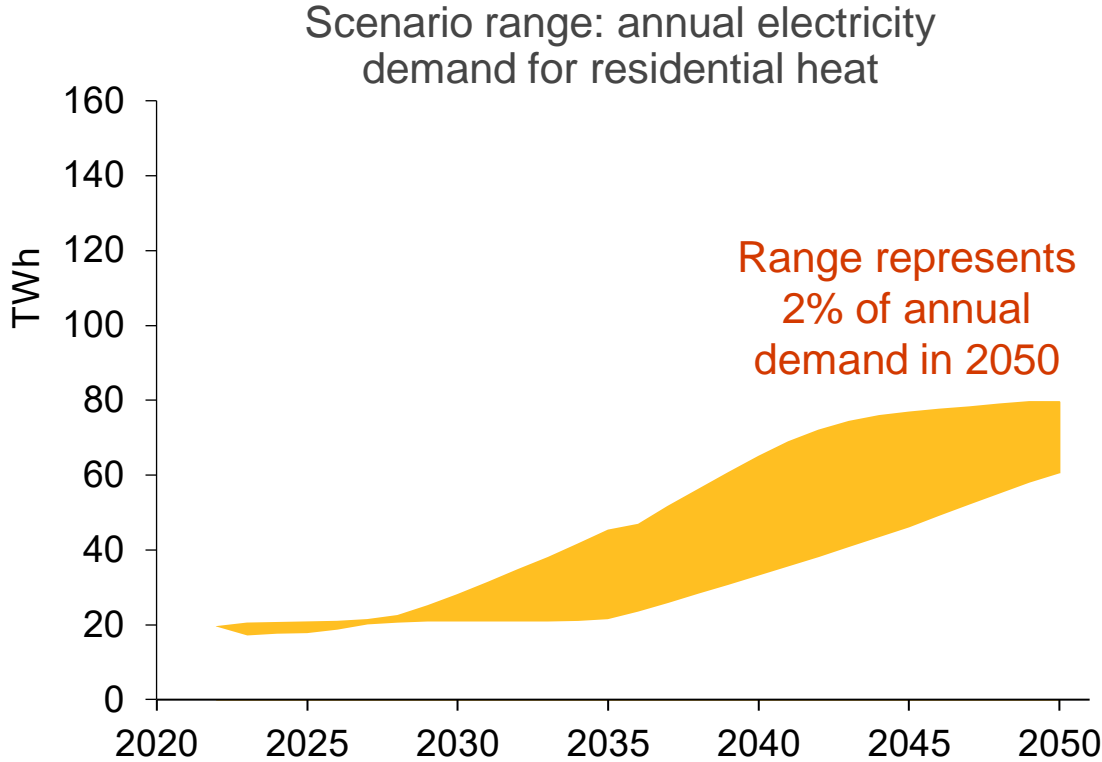
**Insight** Though peak demand is difficult to reduce, consumers engage in demand flexibility if given the right incentives and an easy way to do so.

# Energy Consumer

What we've found	Cost of living crisis suppresses demand, but consumers protect their consumption at peak times
Greatest uncertainty	How we will decarbonise heat and what replaces triad incentives from Industrial flexibility
No regret actions	Improve fabric efficiency, leverage the electrification of transport, enable consumer engagement in demand flexibility
Bottom line	Consumers must be supported through this transition whether that is through better provision of information, financial support, market changes which encourage behaviour change or clear pathways and timings for fuel switching

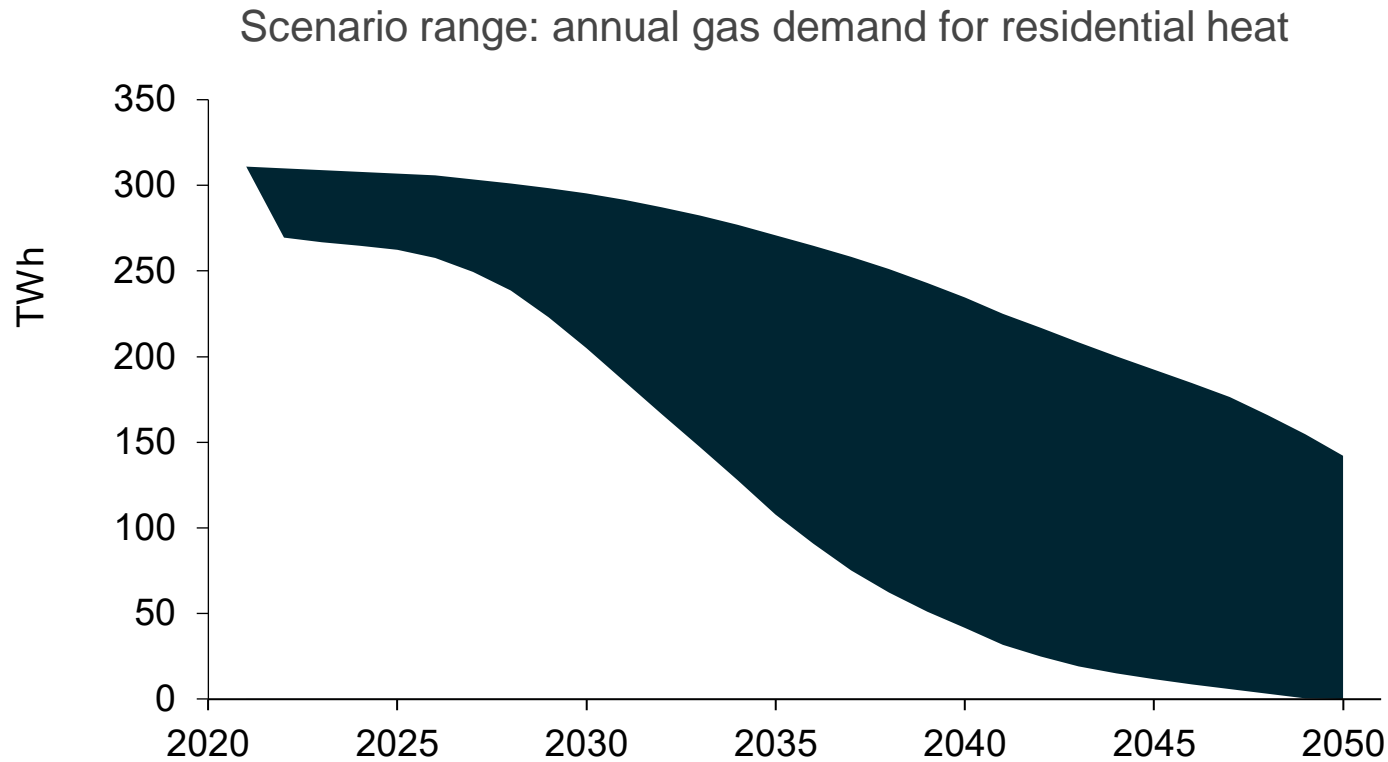


# Electricity is emerging as the dominant fuel, but the range of uncertainty for domestic heating technology is very wide



**Insight** Consumers and supply chains need strong incentives (grants) and clear pathways, at national and regional levels, to reduce uncertainty on the future of residential heat.

# Natural gas demand for heat declines in all scenarios, but there is still a wide range of possibilities for its demand by 2050



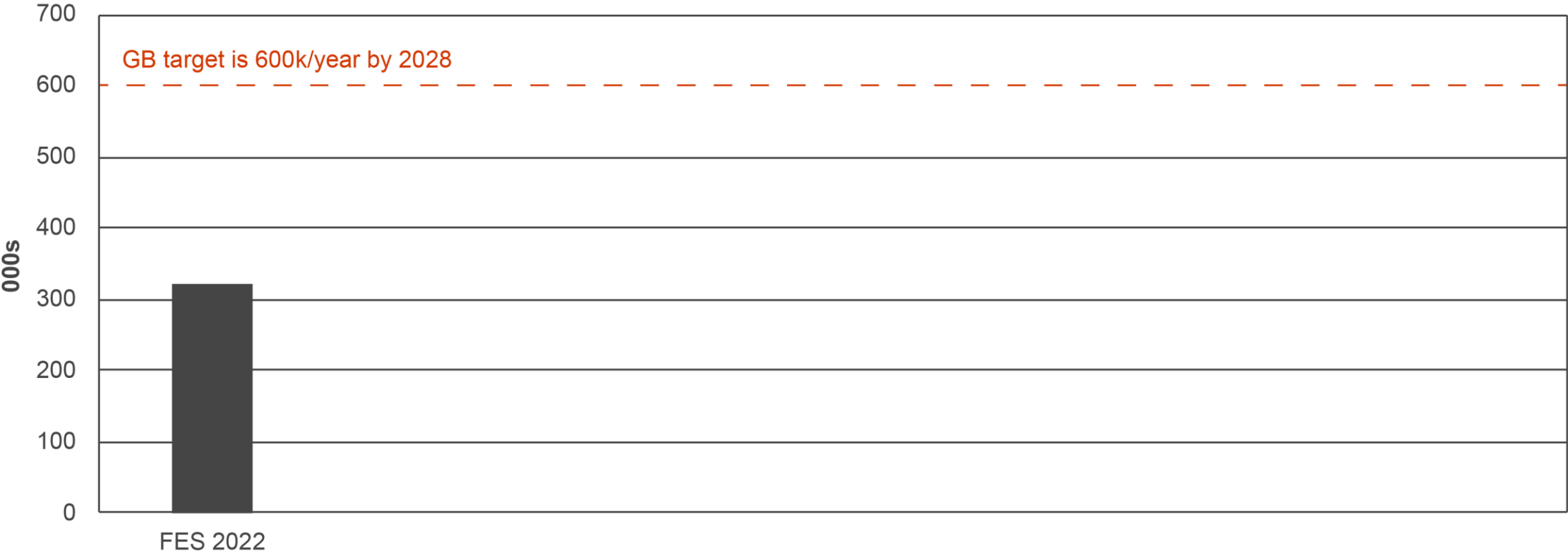
Range represents  
12% of annual  
demand in 2050

**Insight** Consumers and supply chains need strong incentives (grants) and clear pathways, at national and regional levels, to reduce uncertainty on the future of residential heat.

# Meeting the government target for annual heat pump installations is challenging but the right incentives make a big difference

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Annual heat pump installations in 2028

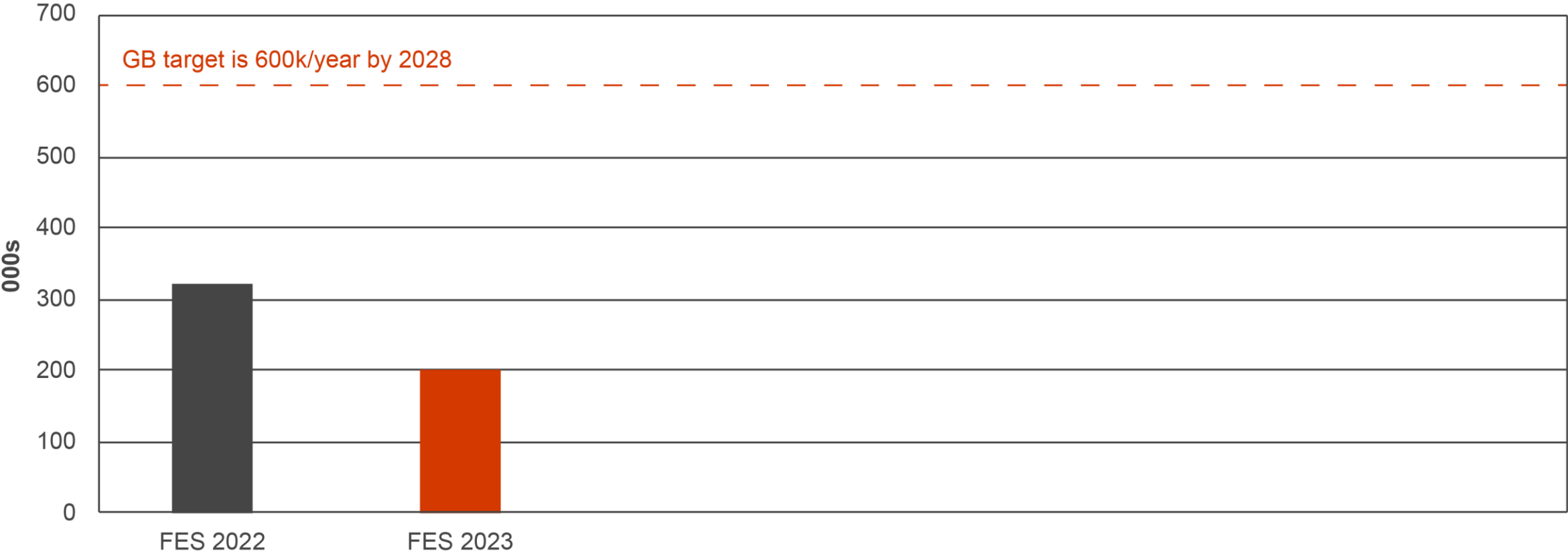


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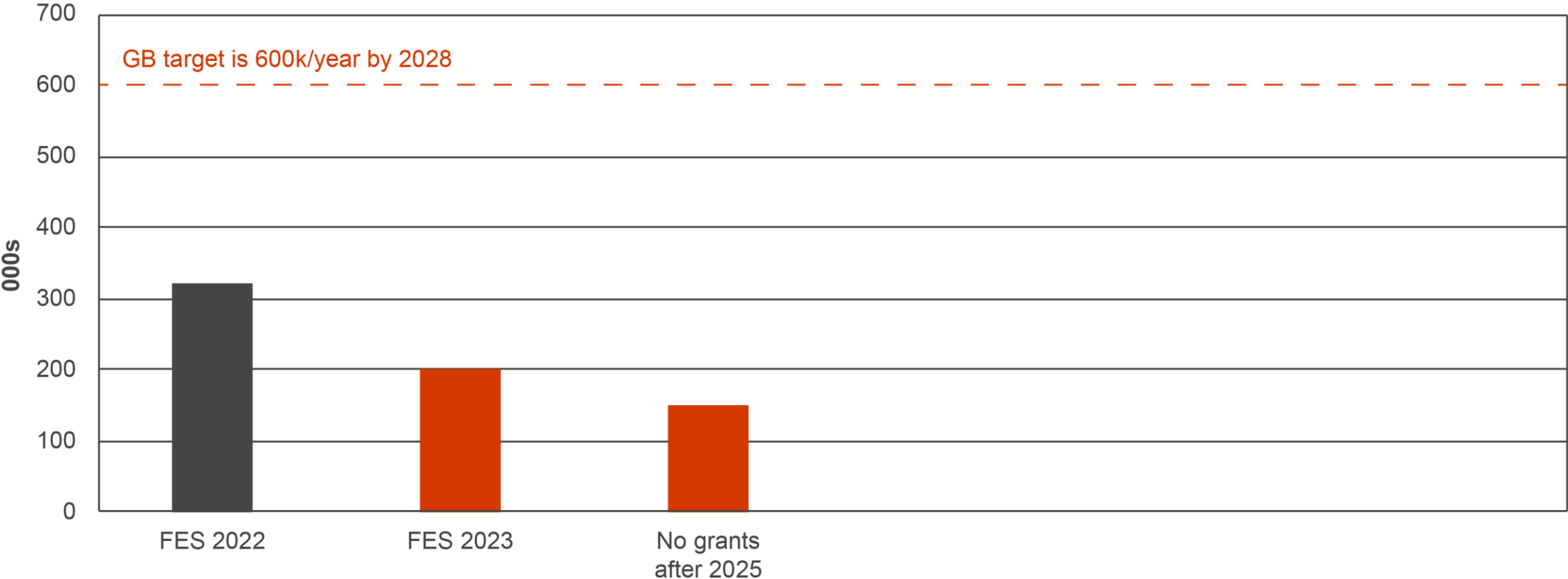


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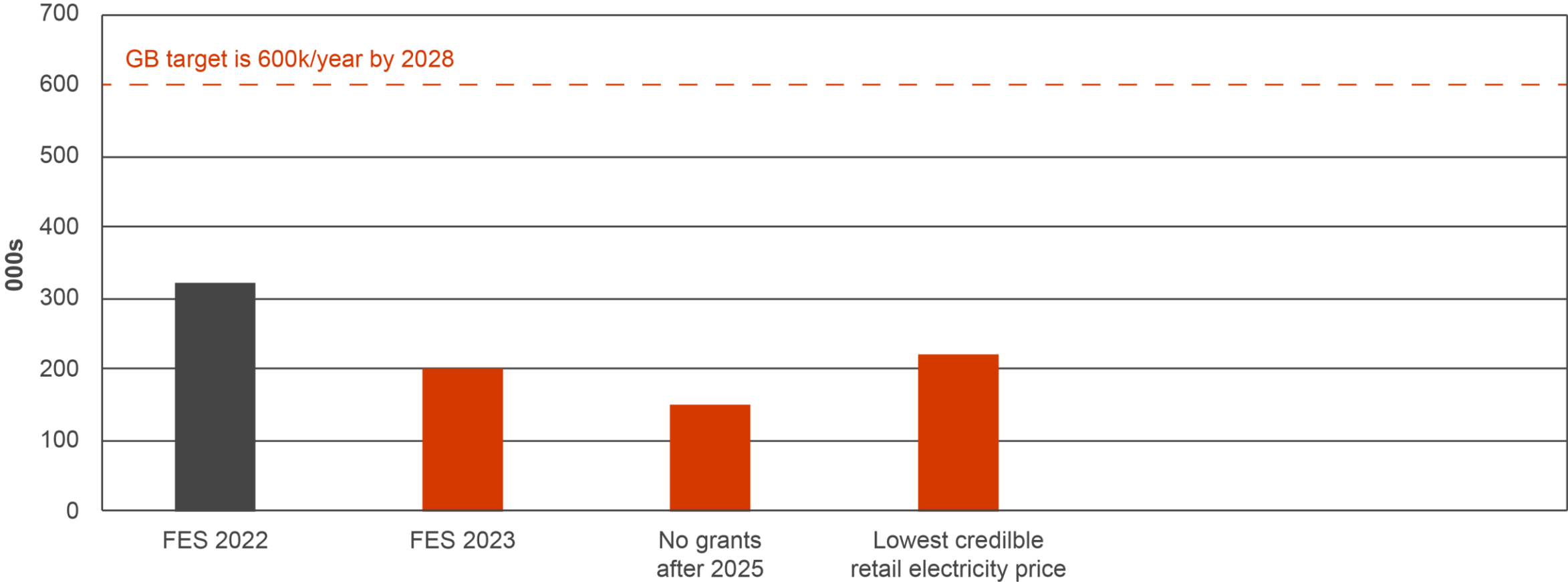
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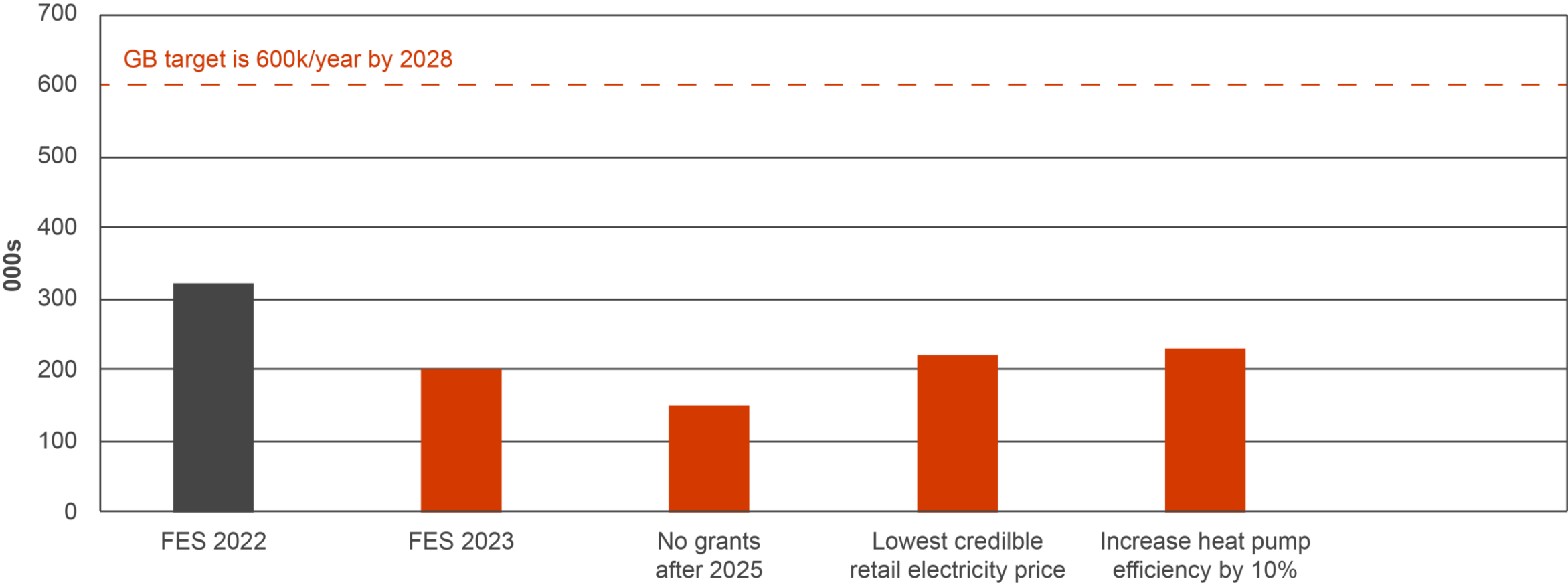


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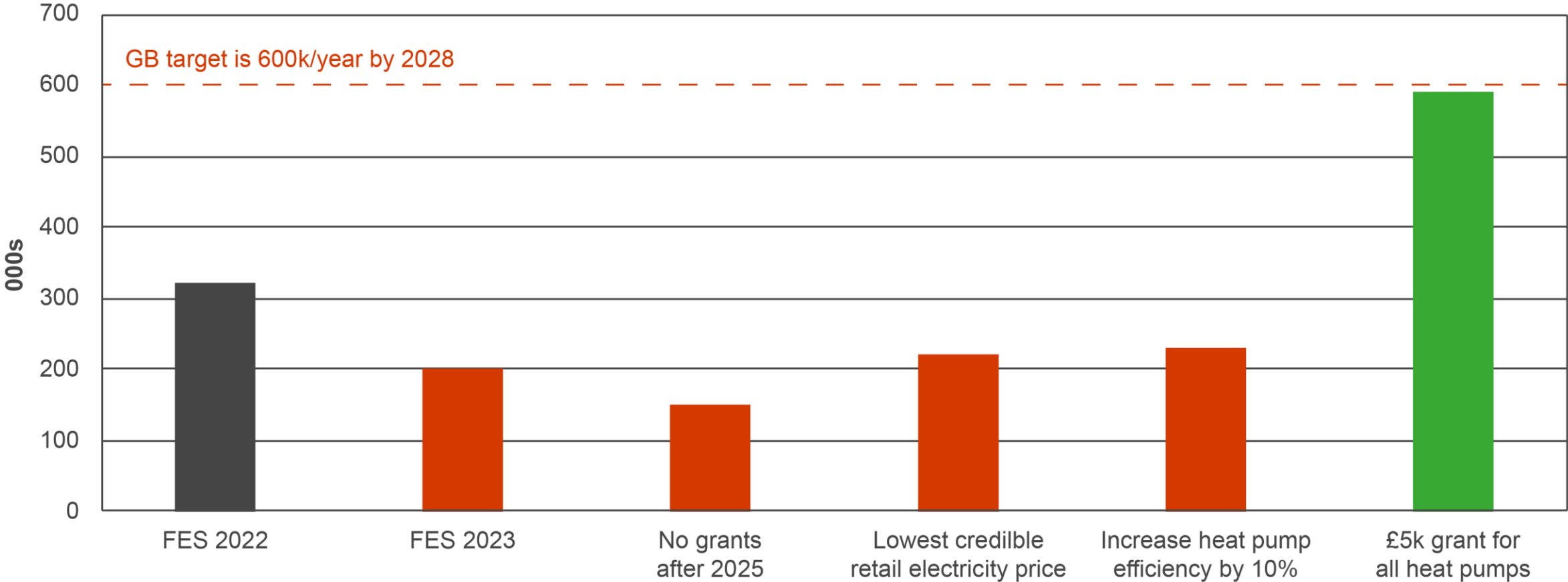


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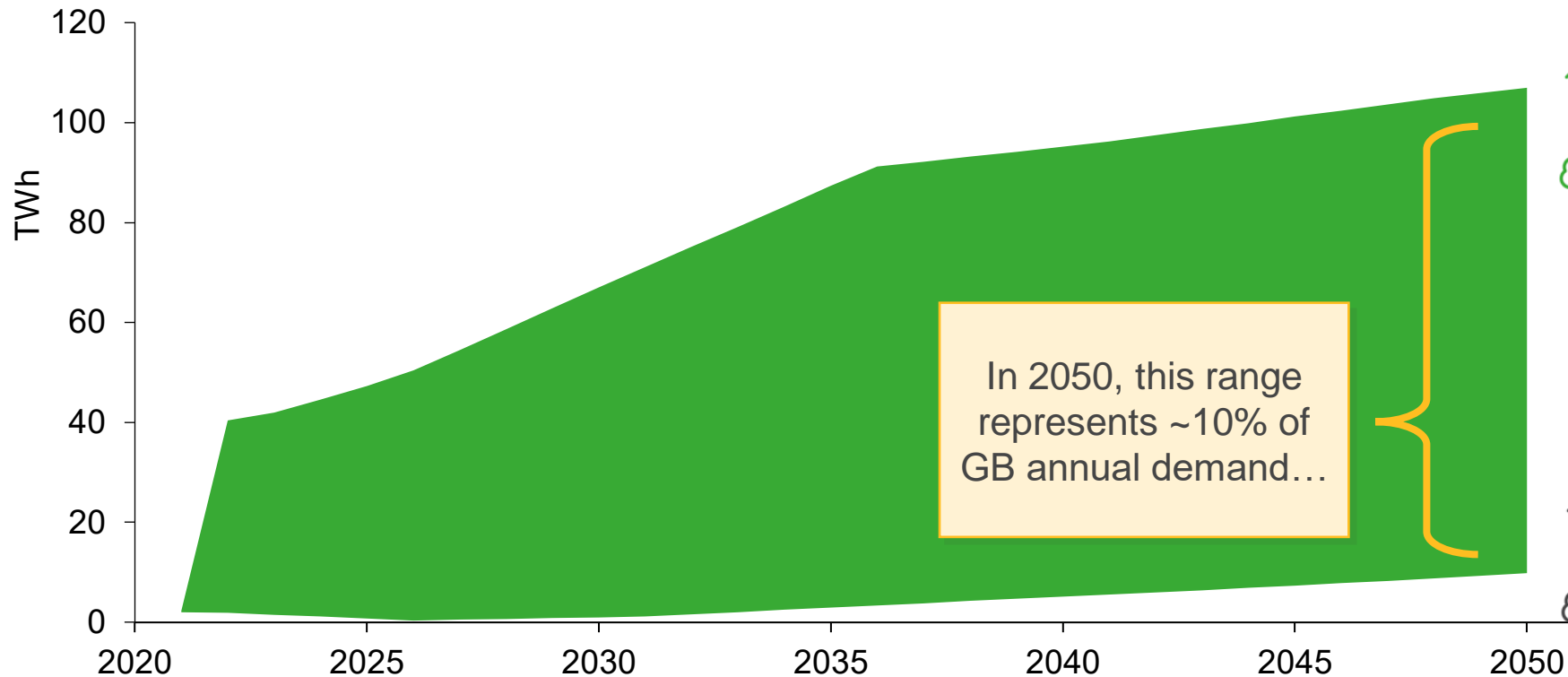
Annual heat pump installations in 2028



**Insight** Consumers and supply chains need strong incentives (grants) and clear pathways, at national and regional levels, to reduce uncertainty on the future of residential heat.

# The range of uncertainty for efficiency-based savings is also wide

Scenario range: Cumulative saving in heat demand from insulation, higher new build standards and consumer behavioural change



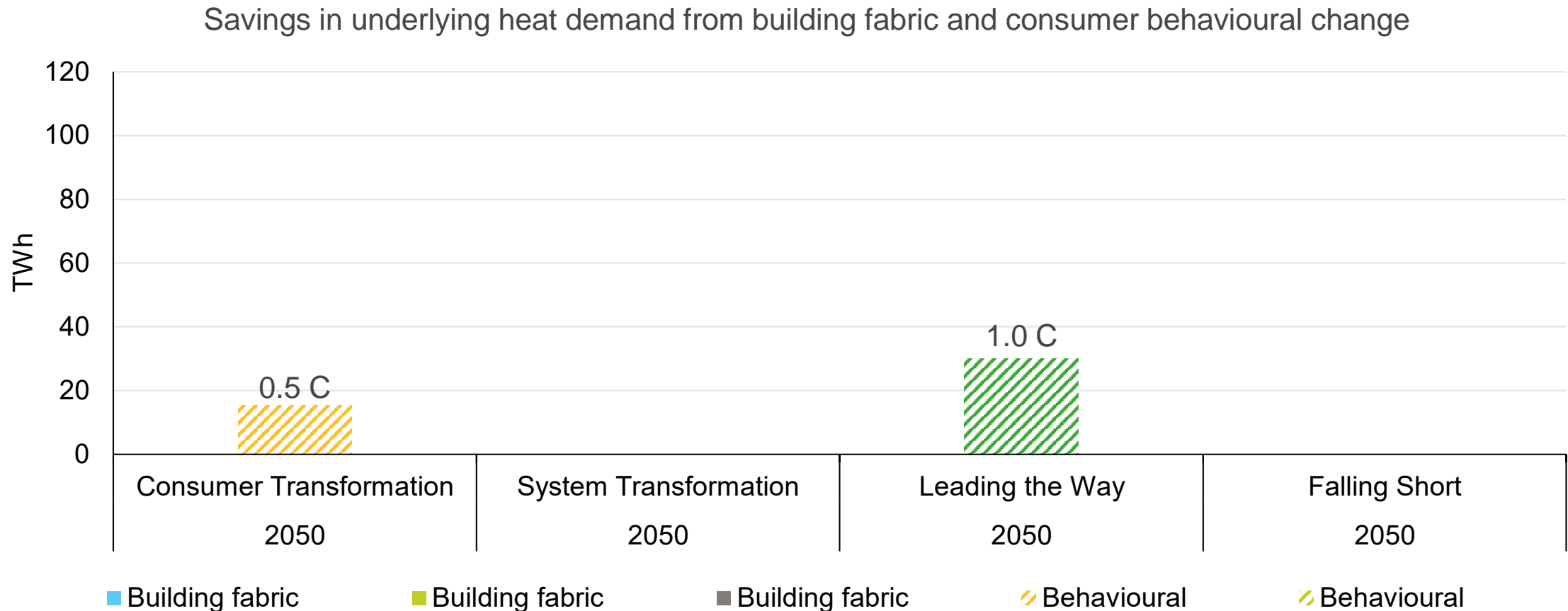
This household is Leading the Way and spending £135\* less per year...



... than this household

**Insight** Consumers and supply chains need strong incentives (grants) and clear pathways, at national and regional levels, to reduce uncertainty on the future of residential heat.

# Behaviour change is important...

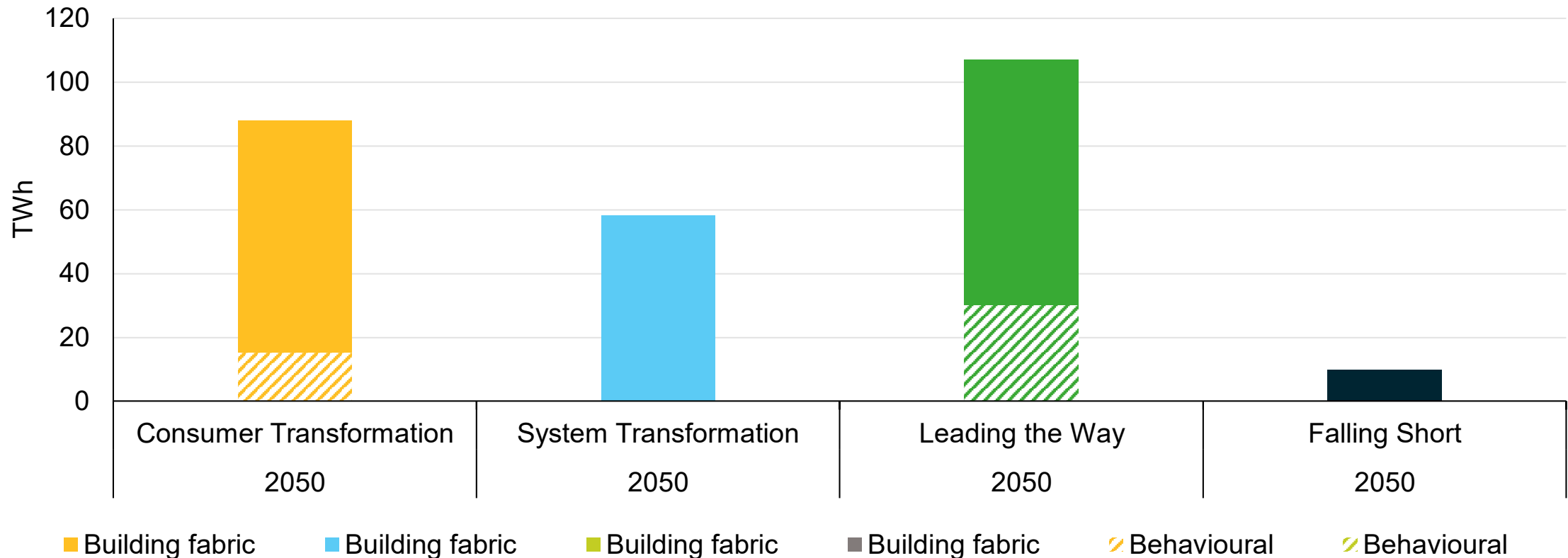


**Insight** Consumers and supply chains need strong incentives (grants) and clear pathways, at national and regional levels, to reduce uncertainty on the future of residential heat.



# Behaviour change is important but fabric efficiency improvement is a no regret action

Savings in underlying heat demand from building fabric and consumer behavioural change

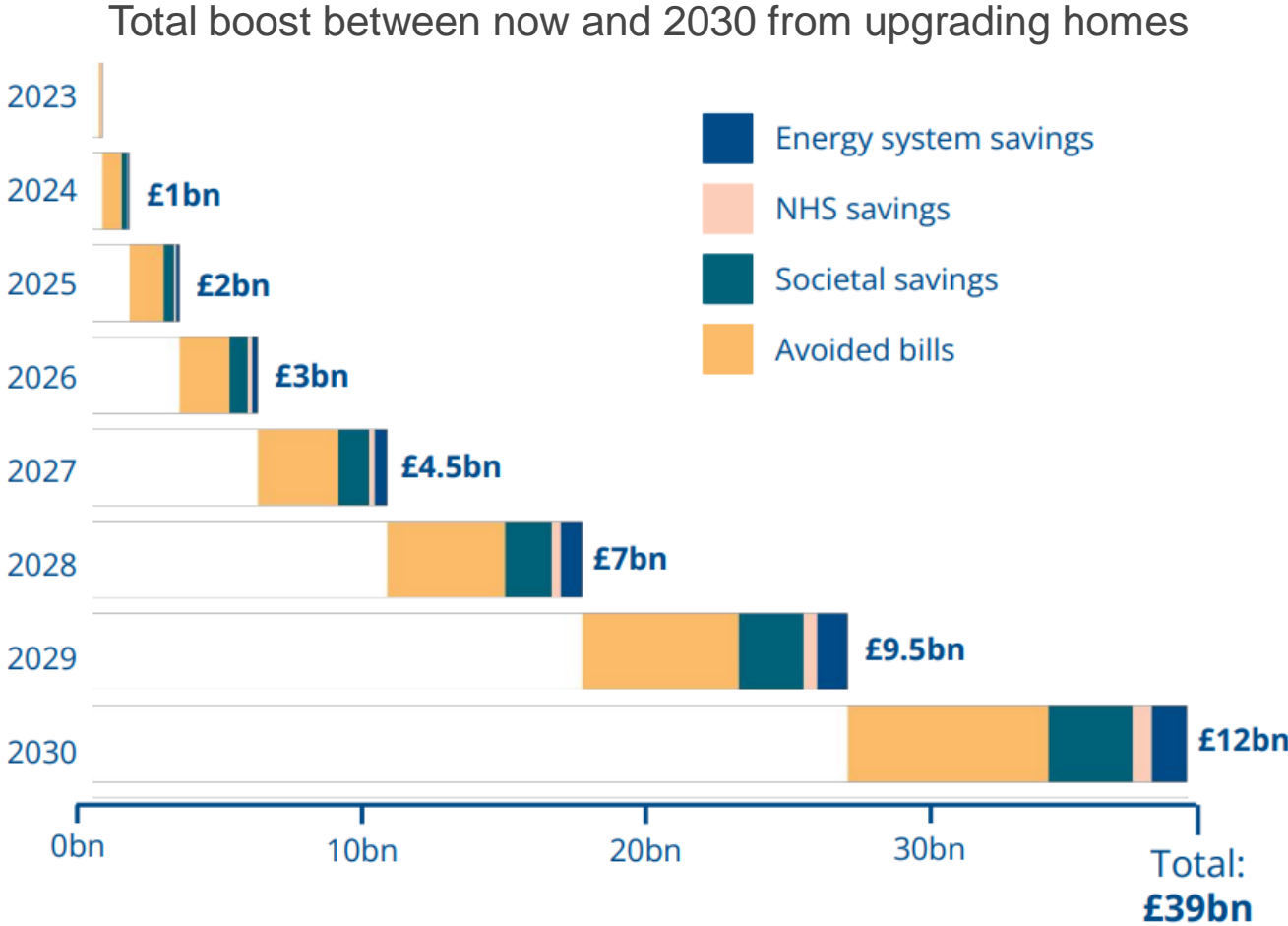


**Insight** Consumers and supply chains need strong incentives (grants) and clear pathways, at national and regional levels, to reduce uncertainty on the future of residential heat.

# Citizens Advice estimate that upgrading 13 million homes to EPC C could save £39Bn by 2030

## Home advantage Unlocking the benefits of energy efficiency

Citizens Advice, June 2023

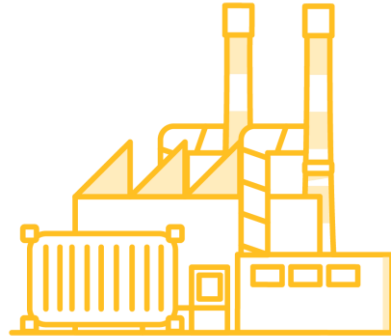


# Clarity on heat decarbonisation has significant benefits across the economy



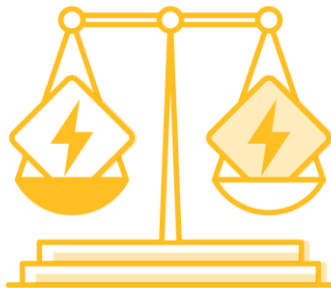
## Networks

Build the right amount of infrastructure, for the right fuel, in the right place



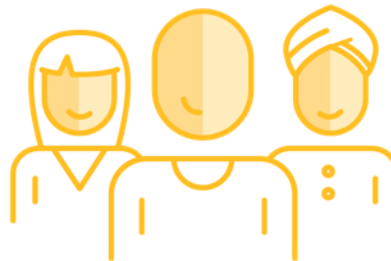
## Manufacturers

Less uncertainty allows earlier investment in technology and drives up economies of scale



## Markets

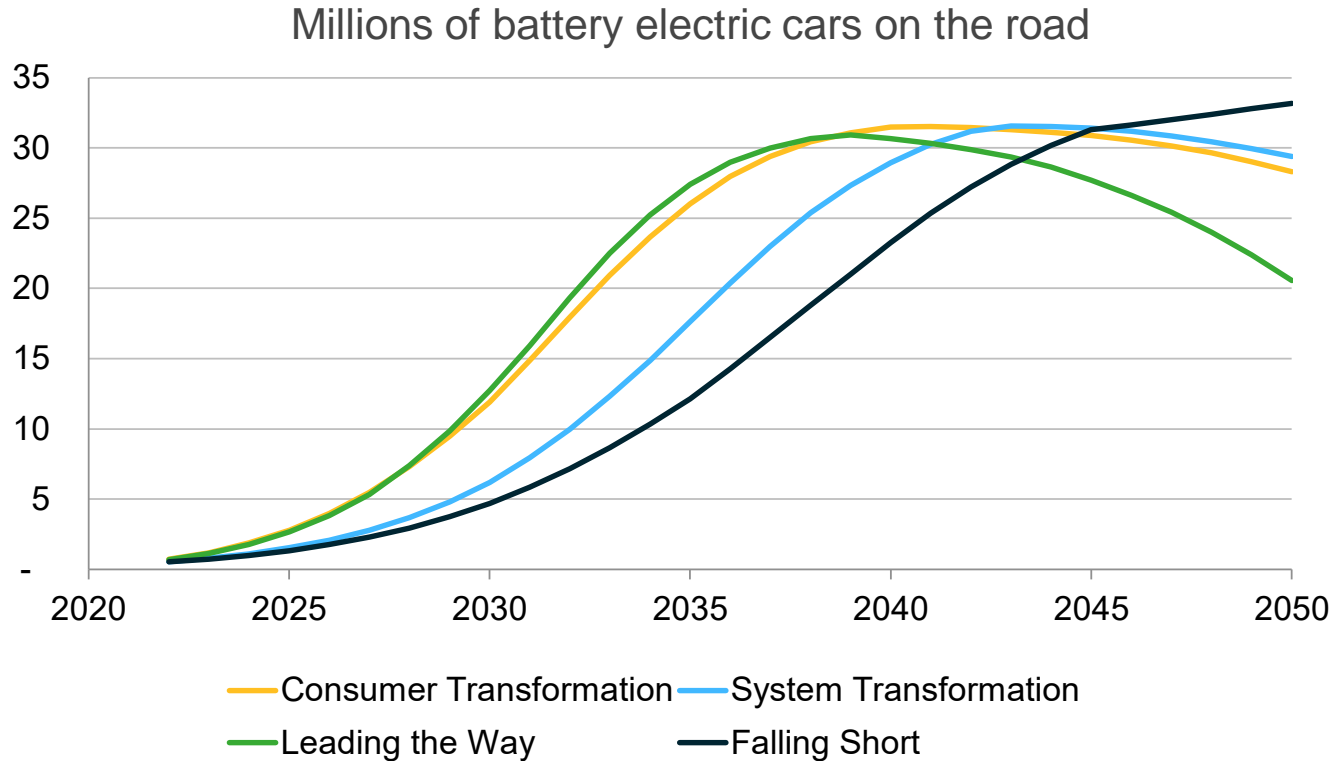
Can be optimised for the mix of technologies we expect to see



## Consumers

Can decide to adopt new technology earlier, with greater choice of provider

# It works when we get it right. EV uptake is strongly linked to end of new ICE sales

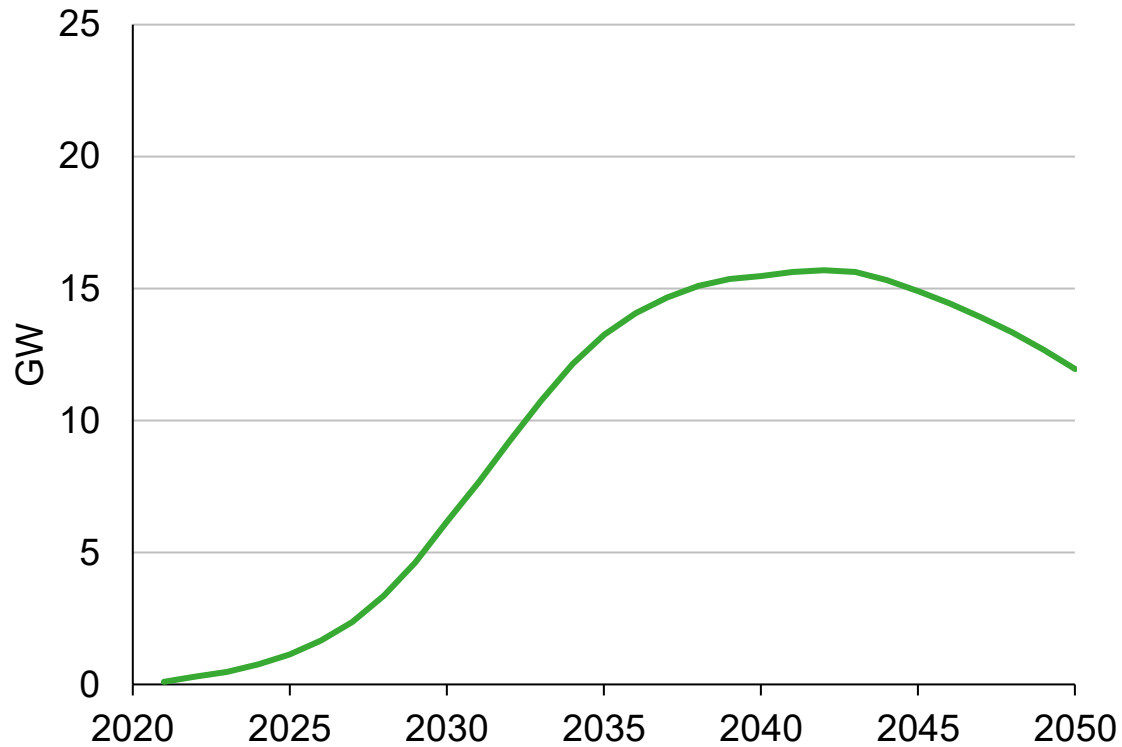


- 2030: ban on new ICE sales
- Manufacturers are investing in EV production and giving consumers choice
- EV uptake is still strong despite cost of living crisis

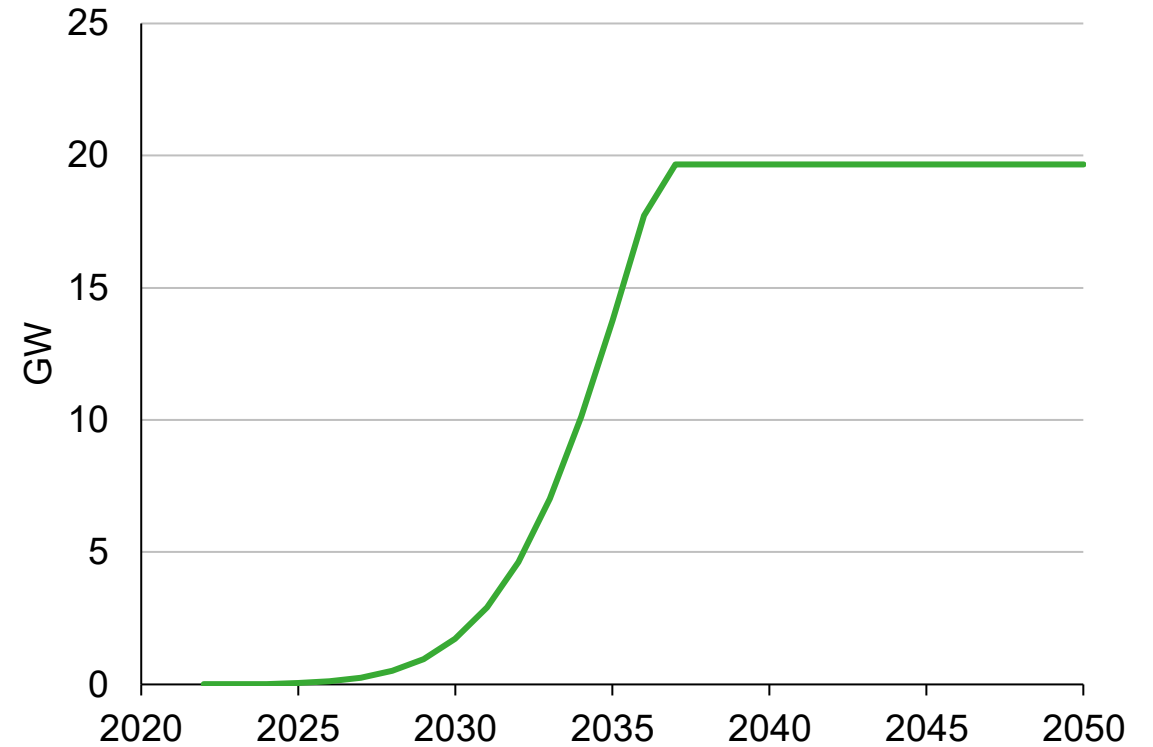
Sales of petrol and diesel cars and vans	By 2023	By 2035	By 2040
	<span>CT</span> <span>LW</span>	<span>ST</span>	<span>FS</span>

# Electrified transport demand is an excellent source of potential demand flexibility

Peak demand reduction from smart charging in Leading the Way



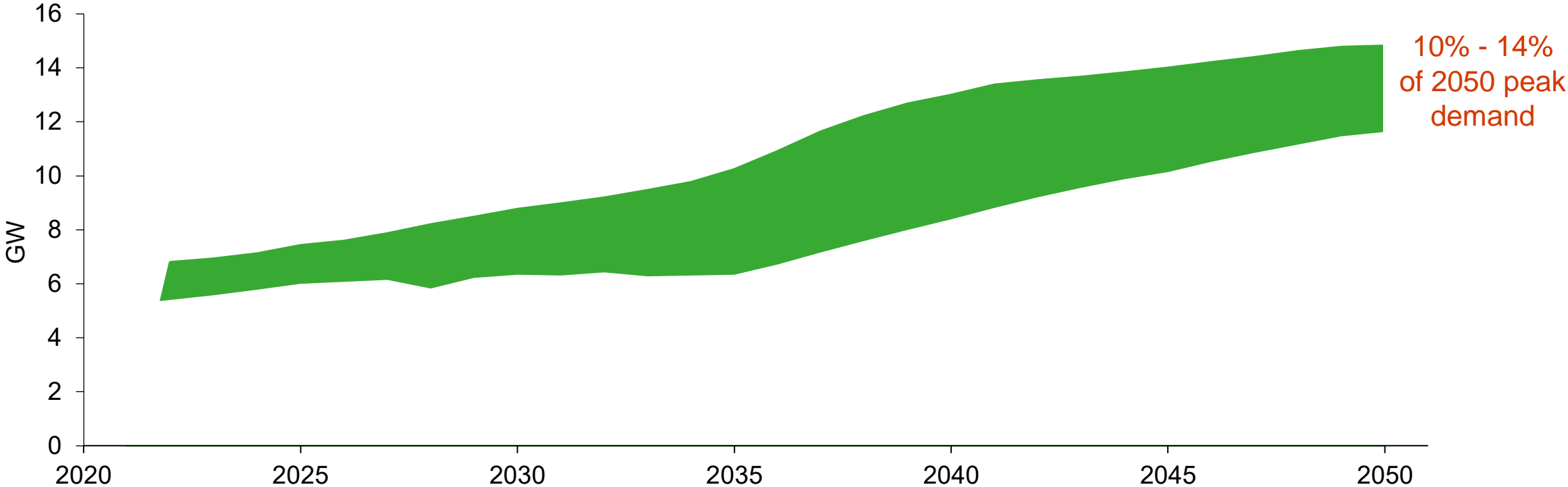
V2G potential at peak times in Leading the Way



**Insight** When coupled with digitalisation, insulation and simplified consumer journeys, electrification of residential demand has great potential to reduce peak demand.

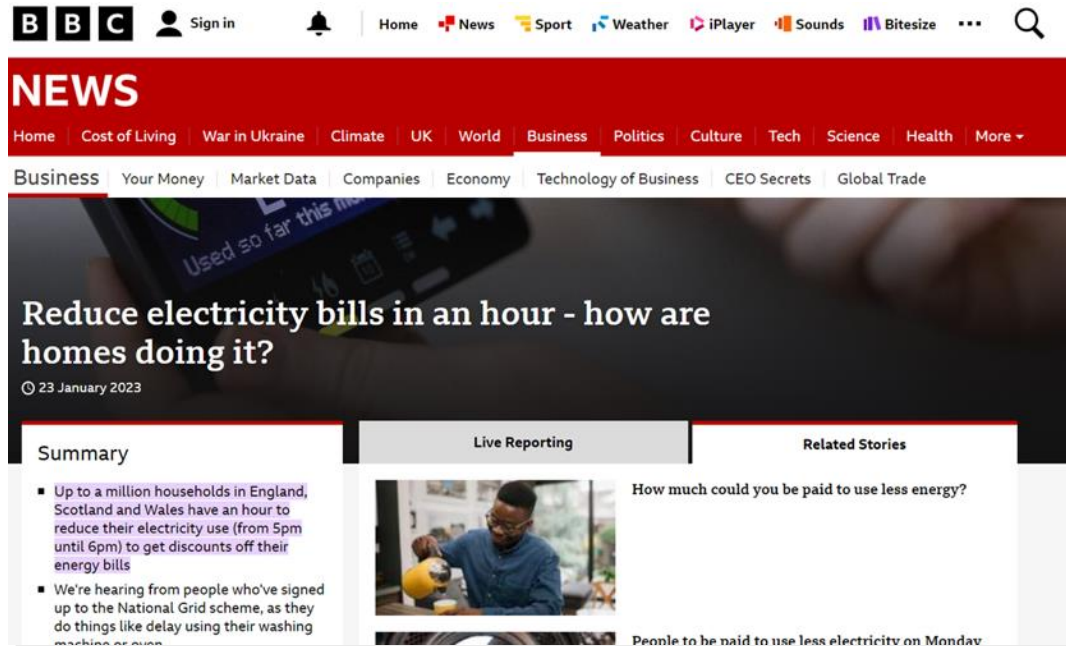
# Electrified heat demand is an excellent source of potential demand flexibility

Scenario range: total flexibility from electric heat



**Insight** When coupled with digitalisation, insulation and simplified consumer journeys, electrification of residential demand has great potential to reduce peak demand.

# Consumers are already engaging in demand flexibility



The screenshot shows the BBC News website interface. At the top, there are navigation links for Home, News, Sport, Weather, iPlayer, Sounds, and Bitesize. Below this is a red 'NEWS' banner with sub-navigation for Home, Cost of Living, War in Ukraine, Climate, UK, World, Business, Politics, Culture, Tech, Science, Health, and More. Underneath, there's a 'Business' section with sub-links for Your Money, Market Data, Companies, Economy, Technology of Business, CEO Secrets, and Global Trade. The main article is titled 'Reduce electricity bills in an hour - how are homes doing it?' and is dated 23 January 2023. The article is divided into three sections: Summary, Live Reporting, and Related Stories. The Summary section contains two bullet points: 'Up to a million households in England, Scotland and Wales have an hour to reduce their electricity use (from 5pm until 6pm) to get discounts off their energy bills' and 'We're hearing from people who've signed up to the National Grid scheme, as they do things like delay using their washing machines or ovens'. The Live Reporting section features a photo of a man in a blue shirt and glasses looking at a yellow object, with the text 'How much could you be paid to use less energy?'. The Related Stories section has a partial title 'People to be paid to use less electricity on Monday'.

23 Jan 2023, 17.00-17.30

324 MW total reduction in peak demand

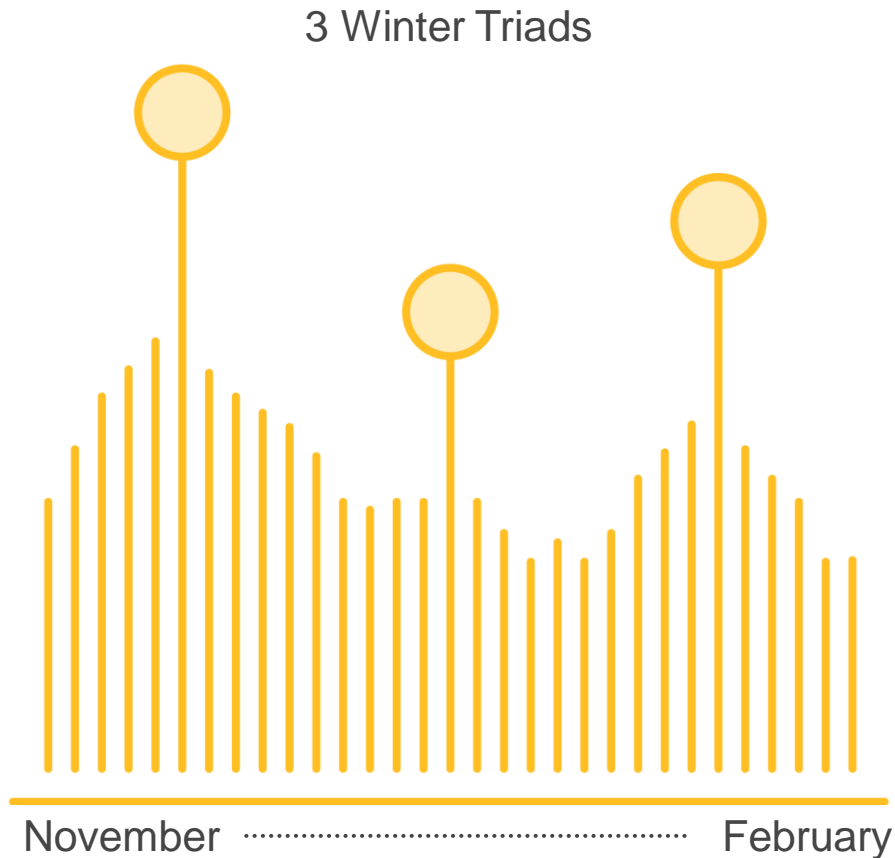
May 10, 2023

## Demand Flexibility Service cut more than 3.3GWh of peak electricity use over winter

By [George Heynes](#)



# The energy industry is uncertain about what replaces triad avoidance as an incentive for industrial demand flexibility



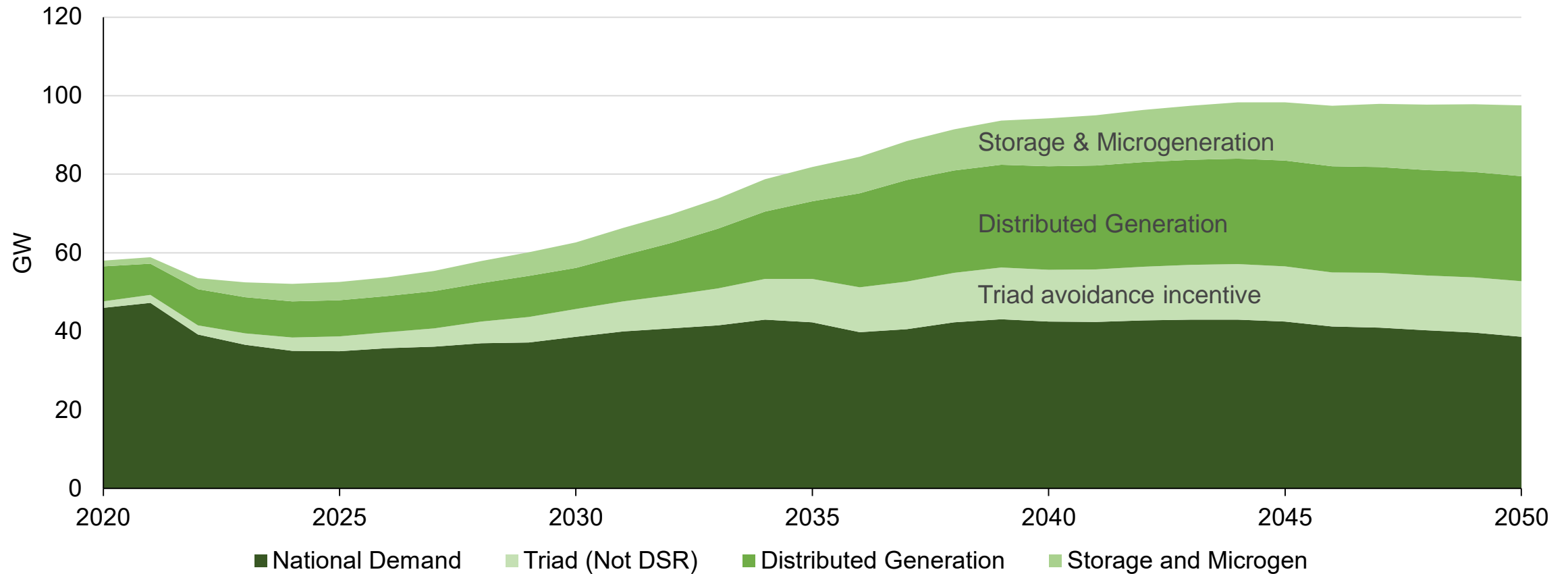
## What is triad avoidance?

Major consumers could avoid TNUoS charges during the three half hourly periods (separated by 10 days) with the highest peak demand over winter.



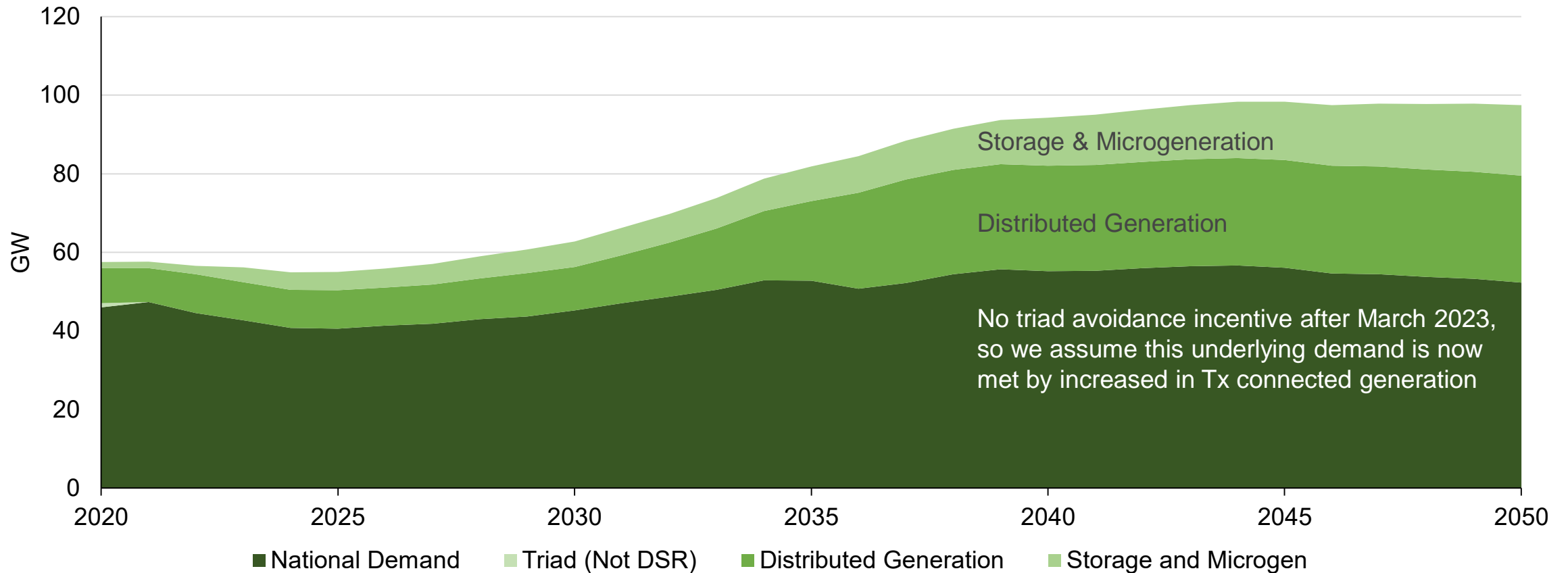
# The energy industry is uncertain about what replaces triad avoidance as an incentive for industrial demand flexibility

Peak ACS Demand, Leading the Way, FES 2022



# The energy industry is uncertain about what replaces triad avoidance as an incentive for industrial demand flexibility

Peak ACS Demand, Leading the Way, FES 2023



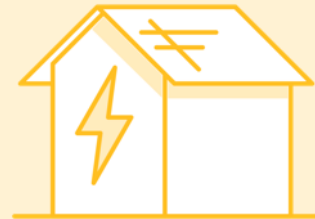
# Main Takeaways



**Consumers protect peak demand, but do engage in demand flexibility**



**Clear pathways needed for industrial flexibility and heat**



**Fabric efficiency and leveraging transport flexibility are no regret actions**



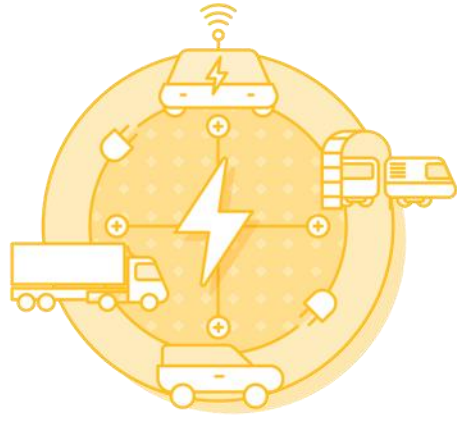
**Support for all consumers**

# What is needed over the next year?



## Digitalisation and innovation

Grow the demand flexibility service



## Transport flexibility

Make the most of transport electrification to boost flexibility



## Focus on heat

Accelerate the decision on the future of residential heat



## Energy efficiency

Prioritise fabric efficiency improvement and grants for decarbonised heat



## Empowering change

Ensure the transition is fair for everyone by identifying clear pathways for consumers who find it difficult to decarbonise



***James Whiteford***

National Grid ESO



***Sam Homan***

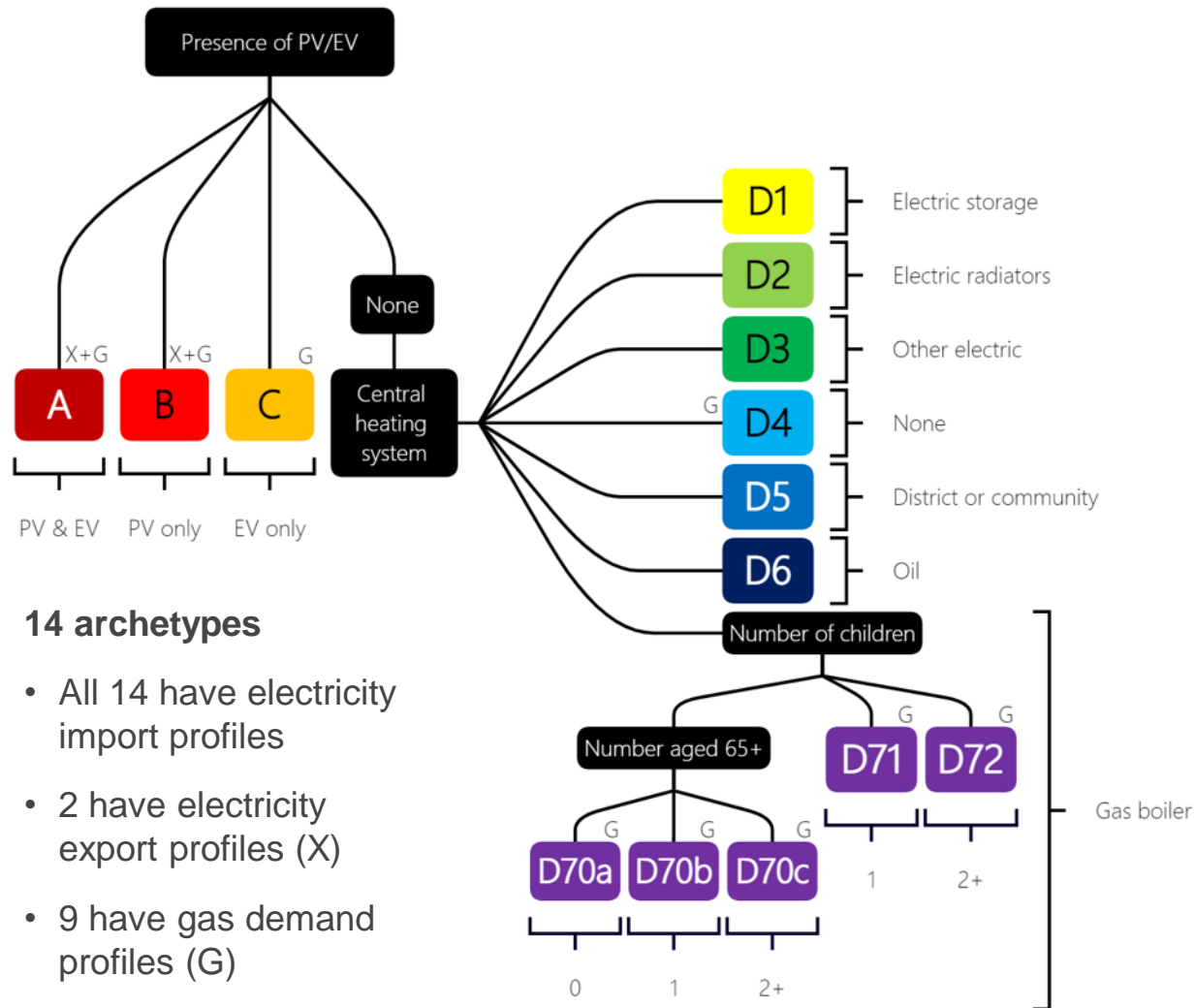
Centre for Sustainable Energy



***Arna Sigurdardottir***

Element Energy

# Domestic energy consumer archetypes



## 14 archetypes

- All 14 have electricity import profiles
- 2 have electricity export profiles (X)
- 9 have gas demand profiles (G)

## Method

- Primary data source: Smart Energy Research Lab (SERL)
  - 13,000 GB households
  - Half-hourly electricity and gas consumption (and export) data from smart meters
  - Survey data on dwelling and household characteristics
- Archetypes created by splitting the SERL households based on variables with the greatest influence on demand profile shape

## Outputs

- Half-hourly demand profiles for each archetype for each calendar month and weekday/weekend
- LSOA household count for each archetype (i.e., the geographic distribution of archetypes)
- For each archetype, at LSOA level, the average household income, proportion of homeowners, and a measure of attitudes towards PV and electric vehicles (Experian data)

# Non-Domestic consumer archetypes

## Methodology

### 1 Initial segmentation based on sector

Mapping of **organisation characteristics** against **requirements for engagement** with technologies and offers under three themes:

- ### 2
- **Conditions**
  - **Capacity**
  - **Concern**

### 3

**Offer profiling tool:** Assessment of each organisations' engagement with different technologies and offers.

### 4

**Archetype segmentation** based on the type and number of offers engaged with.

Supported by literature review and datasets including non-domestic ECP records, ND-NEED, BEES and Ofgem ND Consumer Research.

## Results

- The outcome is a nested set of archetypes.
- Within each sector, there are four archetypes which are consistent across sectors.
- The distribution of each sector into the four archetypes varies between sectors.

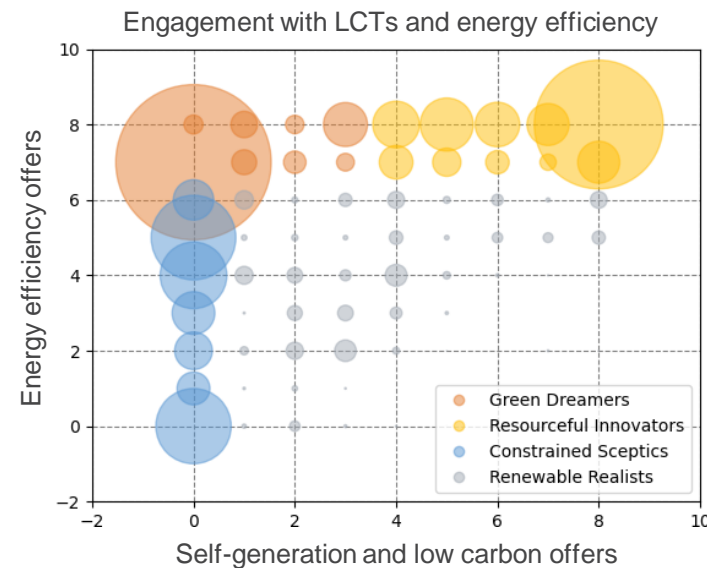
Retail

Green Dreamers

Resourceful Innovators

Constrained Sceptics

Renewable Realists



- Building stock, floorspace, annual gas demand and annual and peak electricity demand is provided by archetype at LSOA resolution.
- Detailed descriptions and engagement attributes are provided for each archetype.
- Electricity demand load profiles and flexible proportion of peak load is provided by each sector.



***Farhat Raza***

Ofgem



# Future Energy Scenarios 2023

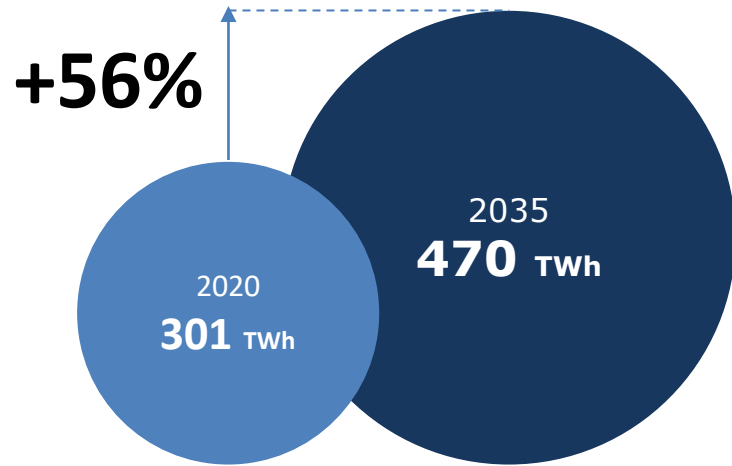
## Enabling Consumer Flexibility



**Farhat Raza**  
13 July 2023

ELECTRIFICATION

Electricity demand is set to increase by approximately 50 percent by 2035, driven by transport and building sectors

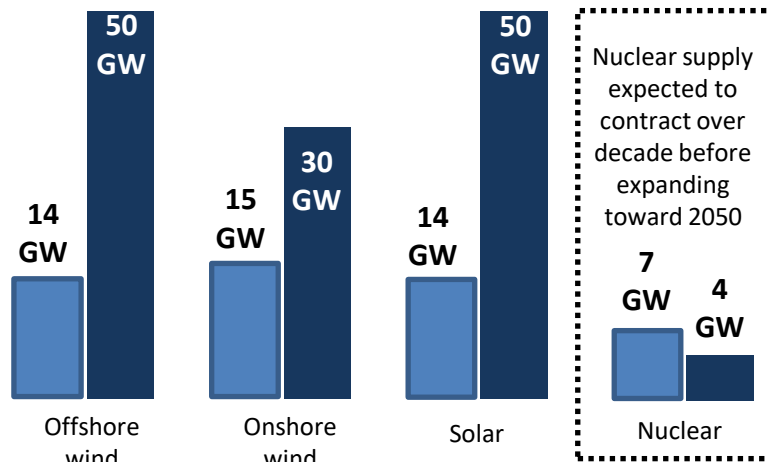


Expected growth in electricity demand


 25 million electric vehicles expected on UK roads by 2035 and 11 million heat pumps will be installed across UK homes

TARGETS

Electricity supply is shifting toward a mix of renewable sources, with stretching targets that may not be met



Electricity supply today and 2030 forecasts


 Renewable generation is largely weather dependent and will result in greater supply variability and intermittency

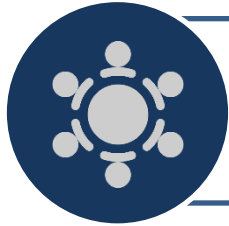
COMPLEXITY

Digital transformation across the economy and decentralisation is leading to a more complex and integrated energy system



Future integrated energy system

 Existing systems are under pressure from more complexity and less predictability – while consumer expectations evolve



### **Changing Customer Expectations**

Recent events within the energy market as well as wider societal trends, mean that consumers increasingly expect more choice and control. And while consumers are ready to play their part, they require guidance and clarity.

**A need to ensure the customer journey is simple and seamless**



### **Variable supply, variable demand**

The proportion of hours with excess generation will increase to ~60% of hours. Conversely, the proportion of hours with residual demand will become less frequent but more extreme, with residual demand reaching 45GW at times.

**A need to effectively manage demand and supply, to better match each other**



### **Coordinated markets to unlock distributed flexibility**

Creating a common, transparent digital infrastructure to better coordinate and align existing markets, unlocking the full value of distributed flexibility to enable a renewable electricity system.

**Integrates and establishes flexibility as a key resource to manage supply shocks and meet net zero**



### **The energy consumer of the future**

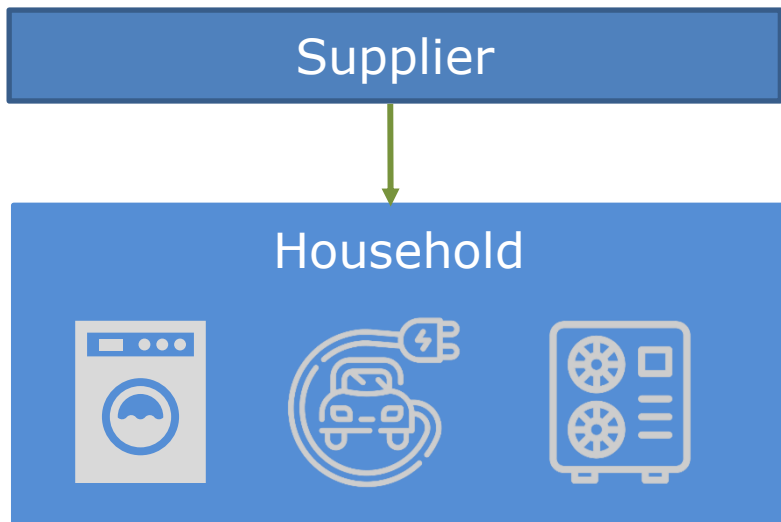
Enabling consumers to actively engage and participate in the energy system, with trust and confidence and to be appropriately rewarded for their contributions

**Empowers and rewards consumers to participate in the energy system with confidence**

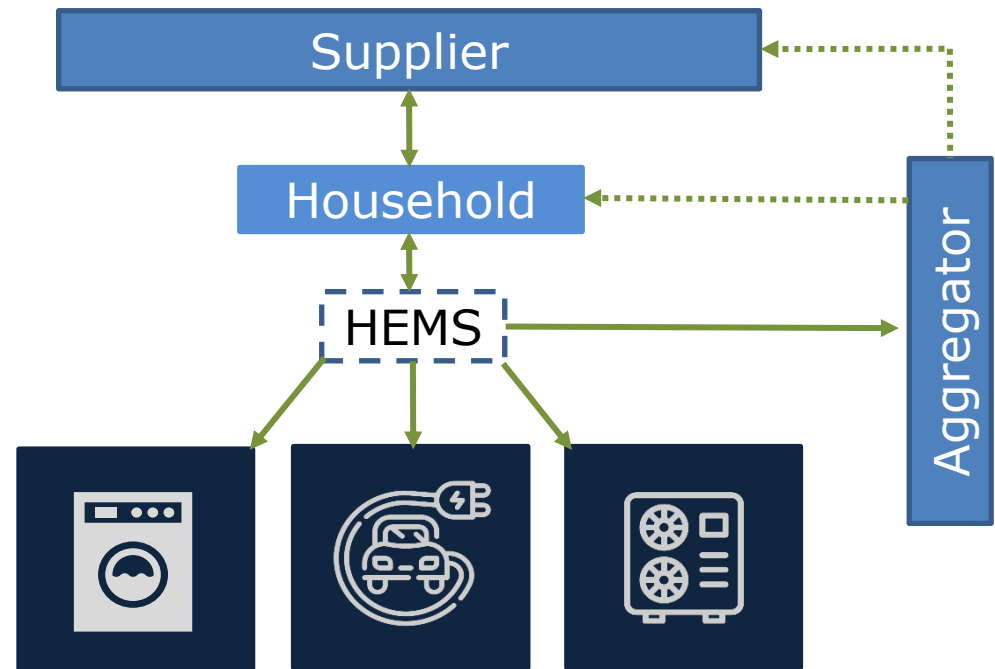
We are building a system that is dependent on consumers transitioning **from passive bill payers to active participants?**

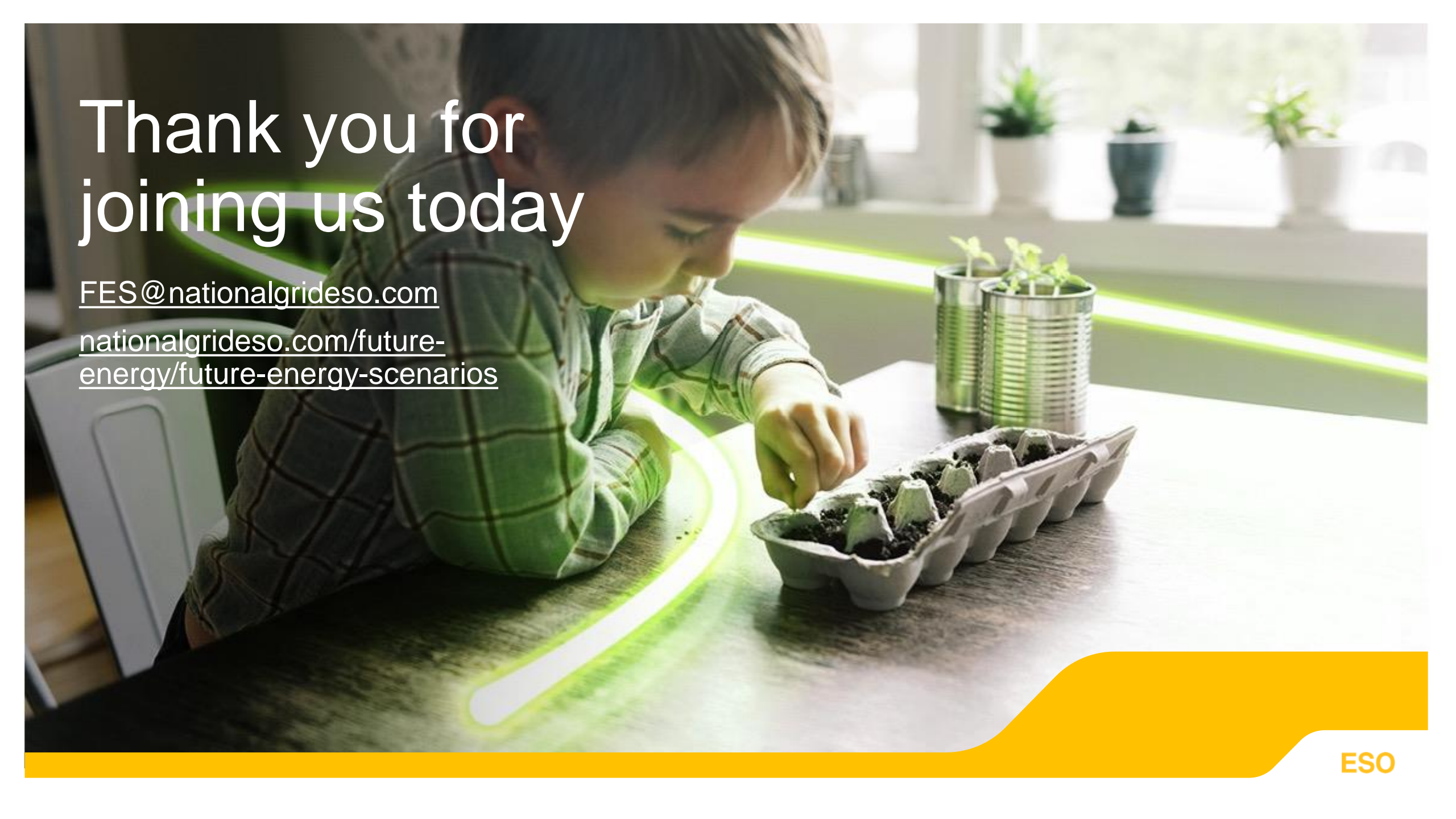
How do we do that – and how do we ensure **consumers consent**, have **control/choice** and **confidence**?

*Consumer relationship today*



*Consumer relationship in the future*





# Thank you for joining us today

[FES@nationalgrideso.com](mailto:FES@nationalgrideso.com)

[nationalgrideso.com/future-energy/future-energy-scenarios](https://nationalgrideso.com/future-energy/future-energy-scenarios)