

# Stability Pathfinder Phase 1 – tender guidance document

14<sup>th</sup> January 2020

This pack is designed to complement 'Stability Phase 1 Tender Information Pack – Finalised' by providing additional guidance on the correct completion & submission of the tender pro-forma

# Submission of Tender Proforma

Please note that by submitting a tender, you will be agreeing to be bound by the terms of the ITT and the final contract terms, without negotiation or material amendment (save for changes necessary to reflect the type and technical characteristics of the tendered plant)

You must therefore ensure that you have all necessary approvals and consents (including board approval) to submit your tender and enter into the final contract terms

Please make sure you are using the revised proforma version, available [here](#)

Once complete, please send to [commercial.operation@nationalgrideso.com](mailto:commercial.operation@nationalgrideso.com) using 'Stability Phase 1 Tender – *company name*' in the Subject title of the email

Please attach your draft **post-tender milestone plan**, per the guidance in the 'milestone' tab of the pro-forma

Submit the proforma & draft milestone plan by no later than **5pm on 17th January 2020**

We will acknowledge receipt of your tender by return but will not review its content until the deadline at which point the gating criteria will be applied before assessing compliant tenders

The compressed timescale of this tender does not afford the opportunity for NGESO to validate accurate completion of tenders. Bidders are therefore **strongly advised** to check all fields have been populated accurately prior to submission. If you have any concerns or queries on correct completion of the proforma then please email [commercial.operation@nationalgrideso.com](mailto:commercial.operation@nationalgrideso.com) or ring the team on 01926 654 611

# What does 'Mutually exclusive' and 'All or nothing' mean?

## Mutually Exclusive

Use 'Mutually Exclusive' if you would like to provide multiple bids into the tender but want us to accept only one of these, not a combination or all of them.

### In the 'tender submissions' tab:

- Column D - give all mutually exclusive tenders the same number (start with 1)
- If you want to submit more than one group of tenders, then use more numbers – we will only accept one tender row per number
- Leave Column E completely blank if tenders are not mutually exclusive

## All or Nothing

Use 'All or Nothing' if you are tendering all the units together, such that we can only accept them all, or none at all.

### In the 'tender submissions' tab:

- Column E - give all all or nothing tenders the same letter (start with A)
- If you want to submit more than one group of tenders, then use more letters – we will only accept all of the tenders with the same letter or none of them.
- Leave Column D completely blank if tenders are not linked to other tenders

# Some worked examples (1 of 2)

## Mutually Exclusive:

In the table to the right, NGENSO can accept any of the following:

- Tender 1 or 2, and/or
- Tender 3 or 4 or 5

Company Name	Unique tender number (e.g. 1, 2...)	BMU ID	Mutually exclusive grouping (e.g. 1, 2...)	All or nothing grouping (e.g. A, B, ...)
Corp Ltd.	1	BMUID-1	1	
Corp Ltd.	2	BMUID-2	1	
Corp Ltd.	3	BMUID-3	2	
Corp Ltd.	4	BMUID-4	2	
Corp Ltd.	5	BMUID-5	2	

## All or Nothing:

In the table to the right, NGENSO can accept any of the following:

- Just Tender 1, and/or
- Tender 2 and 3 together, and/or
- Tender 4, 5 and 6 together

Company Name	Unique tender number (e.g. 1, 2...)	BMU ID	Mutually exclusive grouping (e.g. 1, 2...)	All or nothing grouping (e.g. A, B, ...)
Corp Ltd.	1	BMUID-1		A
Corp Ltd.	2	BMUID-1		B
Corp Ltd.	3	BMUID-2		B
Corp Ltd.	4	BMUID-1		C
Corp Ltd.	5	BMUID-2		C
Corp Ltd.	6	BMUID-3		C

# Some worked examples (2 of 2)

## Combination:

In the table to the right, NGENSO can accept any of the following:

- Tender 1, **or**
- Tender 2 and 3 together, **or**
- Tender 4, 5 and 6 together

Company Name	Unique tender number (e.g. 1, 2...)	BMUID	Mutually exclusive grouping (e.g. 1, 2...)	All or nothing grouping (e.g. A, B, ...)
Corp Ltd.	1	BMUID-1	1	A
Corp Ltd.	2	BMUID-2	1	B
Corp Ltd.	3	BMUID-3	1	B
Corp Ltd.	4	BMUID-4	1	C
Corp Ltd.	5	BMUID-5	1	C
Corp Ltd.	6	BMUID-6	1	C

## All or Nothing – entering costs:

Your tender will be assessed as follows:

- Calculate the total cost of all the tender lines in the ‘All or Nothing’ group.
- Split this total cost across each tender line in proportion with how the total inertia is split out.
- See two examples set out to the right

All or nothing grouping	Inertia	Cost (£/SP)
A	1000	£10
A	500	£5
A	500	£5
<b>Total A</b>	<b>2000</b>	<b>£20</b>
B	500	£12
B	750	£18
<b>Total B</b>	<b>1250</b>	<b>£30</b>

# What aspects of my tender will you publish?

The following aspects of your tender(s) will be published as part of the tender results by 31<sup>st</sup> January 2020:

- BMU ID
- Tender basis: Mutually exclusive / all or nothing
- Connection voltage (132kV, 275kV or 400kV)
- Connection point
- Technical output: Inertia (MVA/s), Reactive Power (MVA<sub>r</sub>), Short-Circuit level
- Active Power consumption (MW)
- Contract end date (2023/2026)
- £/SP

All other aspects of your tender submission will be privately held by National Grid ESO

# Tender specific FAQs

**Can I tender for either or both contract end dates?**

Yes

**Can I submit multiple tenders for an asset?**

Yes

**Can I simply use 1,2,3 numbering on the tenders or do I need to add a prefix?**

Yes, there is no need to add a prefix

**Do I need to show 'proof testing' dates on my milestone plan?**

Yes

**Does the tender need to have full board approval?**

Yes

**Does the provider need to have a Transmission connection date agreed?**

No, but date when expected to be connected to go on milestone plan

**Does the service need to start before 1<sup>st</sup> April'21 now you've extended the grace period?**

Yes, the grace period is there to cover unforeseen delays or early performance issues

[nationalgrideso.com](https://nationalgrideso.com)

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